



STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **MACAY HOLDINGS, INC. AND SUBSIDIARIES** is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended **December 31, 2022, 2021** and **2020**, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has not realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements and submit the same to the stockholders or members.

Sycip, Gorres, Velayo and Co., the independent auditor, appointed by the stockholders has audited the consolidated financial statements of the Company in accordance the Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Very truly yours,

Macay Holdings, Inc.

Signature: _____

ALFREDO M. YAO
Chairman of the Board

Date:

Signature: _____

ANTONIO I. PANAJON
President

Date:

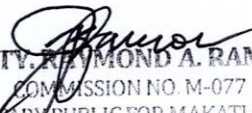
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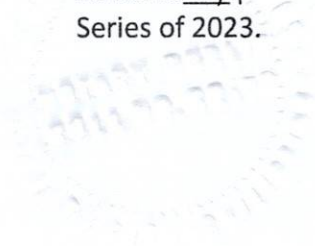
RENATO J. JAMLANG
Controller

Date:

Subscribed and sworn to before me this day of 02 MAY 2023 in the
City of Makati Metro Manila Philippines. Affiant exhibiting his/hers/their
_____ issued in _____ on _____.

Doc. No 13
Page No 28
Book No 274
Series of 2023.


ATTY. RAYMOND A. RAMOS
COMMISSION NO. M-077
NOTARY PUBLIC FOR MAKATI CITY
UNTIL DECEMBER 31, 2024
5 KALAYAAN AVENUE EXTENSION,
BARANGAY WEST REMBO 1215, MAKATI CITY
SC Roll No 62179/04-26 2013
IBP NO. 258534/01-02-2023/Pasig City
PTR NO. MKT 9562350/01-03-2023/Makati City
MCLE Compliance No. VII-0020180/04-14-2025



INDEPENDENT AUDITOR'S REPORT

The Board of Directors and the Stockholders
Macay Holdings, Inc.
137 Yakal Street, San Antonio Village
Makati City

Opinion

We have audited the consolidated financial statements of Macay Holdings, Inc. and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2022 and 2021 and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2022, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2022 and 2021, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2022 in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the accompanying consolidated financial statements.



Estimating Useful Life of Deferred Pallets and Containers

In accordance with its policy, the Group reviews annually the estimated useful life of its deferred pallets and containers based on the profile of the assets and aging analysis. The estimation of useful life is based on internal technical evaluation done on a collective basis, and the Group's experience with similar assets in so far as breakages and bottle turn over are concerned. We consider this as a key audit matter because estimating the useful life of deferred pallets and containers requires significant judgment and estimation by management. In addition, this estimate has significant impact on the consolidated financial statements, particularly on amortization and impairment testing of deferred pallets and containers. The carrying value of deferred pallets and containers amounted to ₱1,413.73 million as at December 31, 2022.

See Notes 3 and 9 to the consolidated financial statements for the related disclosures.

Audit response

We obtained an understanding of the Group's process in estimating the useful life of its deferred pallets and containers. We evaluated the competence, capabilities and objectivity of management's specialist who performed the bottle aging analysis. We evaluated the appropriateness of the methodology used in the aging analysis. We checked whether the samples selected for the aging analysis covers all bottle types and plant locations. We also performed an analysis of the relationship of the Group's acquisition of deferred pallets and containers, forecasted sales volume and production requirement to corroborate the Group's estimation of useful life of deferred pallets and containers.

Impairment Testing of Goodwill, Customer Relationships and Nonfinancial Assets

As of December 31, 2022, the Group recognized goodwill and customer relationships attributable to the acquisition of Artemisplus Express, Inc. in 2020 amounting to ₱1,588.30 million and ₱178.99 million, respectively. The Group also has nonfinancial assets pertaining to ARC Refreshments Corporation (deferred pallets and containers, property, plant and equipment, and right-of-use assets) totaling ₱3,014.10 million as at December 31, 2022. As required under Philippine Accounting Standard (PAS) 36, *Impairment of Assets*, the Group is required to perform annual impairment test on goodwill and when circumstances indicate that the carrying amount is impaired. For customer relationships and nonfinancial assets, impairment testing is performed when circumstances indicate that the carrying amount is impaired. The impairment test on goodwill, customer relationships and nonfinancial assets is significant to our audit because the balances of goodwill, customer relationships and nonfinancial assets are material to the consolidated financial statements and the determination of the recoverable amount of the cash-generating units (CGUs) to which goodwill, customer relationships and nonfinancial assets is attributed involves significant judgment and assumptions about the future result of the business.

The significant assumptions used in determining the recoverable amount of CGU, specifically discount rate, future revenues and revenue growth rate, cost of sales ratio, operating expenses ratio and long-term growth rate are subject to higher level of estimation uncertainty due to the current economic conditions which have been impacted by the coronavirus pandemic.



The Group's disclosures about goodwill and other intangible assets are included in Note 11 to the consolidated financial statements. The Group's disclosures about nonfinancial assets are included in Notes 3, 8, 9 and 21.

Audit Response

With the involvement of our internal specialist, we evaluated the key assumptions such as the discount rate, future revenues and revenue growth rate, cost of sales ratio, operating expenses ratio and long-term growth rate that were used to estimate the discounted cash flows of the CGU where management attributes the goodwill, customer relationships and nonfinancial assets. We evaluated these key assumptions based on our understanding of the CGU's business plans and by reference to historical information and relevant market data. We tested the parameters used in the determination of the discount rate against market data. We also reviewed the Group's disclosures about the assumptions to which the outcome of the impairment test is most sensitive, specifically those that have the most significant effect on the determination of the recoverable amount of goodwill, customer relationships and nonfinancial assets.

Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2021 but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A or Annual Report for the year ended December 31, 2022 are expected to be made available to us after the date of our auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.



Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Ana Lea C. Bergado.

SYCIP GORRES VELAYO & CO.

Ana Lea C. Bergado

Ana Lea C. Bergado

Partner

CPA Certificate No. 80470

Tax Identification No. 102-082-670

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 80470-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions

SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions

BIR Accreditation No. 08-001998-063-2020, November 27, 2020, valid until November 26, 2023

PTR No. 9369782, January 3, 2023, Makati City

May 2, 2023

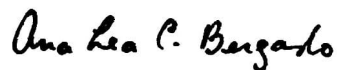


INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

To the Board of Directors and Shareholders
Macay Holdings, Inc.
137 Yakal Street, San Antonio Village, Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Macay Holdings, Inc. and its Subsidiaries (the Group) as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022, and have issued our report thereon dated May 2, 2023. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly state, in all material respects, the financial information required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.



Ana Lea C. Bergado

Partner

CPA Certificate No. 80470

Tax Identification No. 102-082-670

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 80470-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions

SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions

BIR Accreditation No. 08-001998-063-2020, November 27, 2020, valid until November 26, 2023

PTR No. 9369782, January 3, 2023, Makati City

May 2, 2023

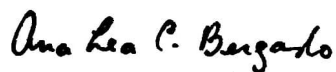


INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

To the Board of Directors and Shareholders
Macay Holdings, Inc.
137 Yakal Street, San Antonio Village, Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Macay Holdings, Inc. and its Subsidiaries (the Group) as at December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022, and have issued our report thereon dated May 2, 2023. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRSs) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRSs. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2022 and for each of the three years in the period ended December 31, 2022 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.



Ana Lea C. Bergado

Partner

CPA Certificate No. 80470

Tax Identification No. 102-082-670

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 80470-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions

SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions

BIR Accreditation No. 08-001998-063-2020, November 27, 2020, valid until November 26, 2023

PTR No. 9369782, January 3, 2023, Makati City

May 2, 2023



MACAY HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31	
	2022	2021
ASSETS		
Current Assets		
Cash and cash equivalents (Note 4)	₱2,081,697,880	₱1,105,067,967
Short term investments (Note 4)	470,000,000	1,111,596,724
Trade and other receivables (Note 5)	715,476,419	527,142,753
Inventories (Note 6)	1,597,446,250	939,619,066
Other current assets (Note 7)	708,967,408	570,619,668
Total Current Assets	5,573,587,957	4,254,046,178
Noncurrent Assets		
Property, plant and equipment (Note 8)	1,509,736,148	1,383,107,771
Right-of-use assets (Note 21)	90,633,268	191,484,411
Deferred pallets and containers (Note 9)	1,413,732,360	1,722,352,478
Goodwill and other intangible assets (Note 11)	1,737,296,246	1,742,037,824
Deferred tax assets - net (Notes 11 and 23)	56,416,971	79,142,707
Other noncurrent assets (Note 7)	325,554,810	307,376,303
Total Noncurrent Assets	5,133,369,803	5,425,501,494
TOTAL ASSETS	₱10,706,957,760	₱9,679,547,672
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables (Note 12)	₱2,655,479,766	₱1,565,921,623
Short-term loans payable (Note 13)	205,979,089	32,135,818
Dividends payable (Note 14)	2,695,818	2,695,818
Long-term loans payable - current portion (Note 13)	35,013,560	34,270,666
Income tax payable	2,330,232	-
Lease liability - current (Note 21)	38,875,083	195,878,936
Total Current Liabilities	2,940,373,548	1,830,902,861
Noncurrent Liabilities		
Long-term loans payable - noncurrent portion (Note 13)	145,133,612	171,253,363
Lease liability - noncurrent (Note 21)	70,053,080	39,357,041
Retirement liability - net (Note 22)	90,384,593	115,039,035
Total Noncurrent Liabilities	305,571,285	325,649,439
TOTAL LIABILITIES	3,245,944,833	2,156,552,300
Equity		
Capital stock (Note 14)	1,068,393,223	1,068,393,223
Additional paid-in capital	1,153,568,289	1,153,568,289
Stock dividends for distribution (Note 14)	224,362,576	224,362,576
Remeasurement gain on retirement liability (Note 22)	80,042,745	34,945,429
Retained earnings (Note 14)	4,934,646,094	5,041,725,855
TOTAL EQUITY	7,461,012,927	7,522,995,372
TOTAL LIABILITIES AND EQUITY	₱10,706,957,760	₱9,679,547,672

See accompanying Notes to Consolidated Financial Statements.



MACAY HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2022	2021	2020
REVENUES (Note 15 and 20a)	₱12,425,248,162	₱8,967,026,152	₱9,319,697,122
COST OF SALES AND SERVICES (Note 16)	(10,203,729,610)	(7,302,453,464)	(7,473,945,745)
GROSS PROFIT	2,221,518,552	1,664,572,688	1,845,751,377
EXPENSES			
Selling and marketing (Note 17)	1,364,221,238	1,146,092,321	1,206,589,233
General and administrative (Note 18)	943,543,262	757,760,989	562,366,510
	2,307,764,500	1,903,853,310	1,768,955,743
OTHER INCOME (CHARGES)			
Interest income (Note 4)	36,233,148	24,864,342	51,656,089
Foreign exchange gains (losses) - net	16,709,634	18,754,588	(15,481,444)
Interest expense (Notes 13 and 21)	(27,804,905)	(38,320,155)	(42,387,474)
Gain on bargain purchase (Note 10)	-	-	6,682,786
Share in net income in joint venture (Note 10)	-	-	2,816,214
Others (Note 19)	8,455,924	6,026,839	14,511,161
	33,593,801	11,325,614	17,797,332
INCOME (LOSS) BEFORE INCOME TAX	(52,652,147)	(227,955,008)	94,592,966
PROVISION FOR (BENEFIT FROM)			
INCOME TAX (Note 23)			
Current	41,184,091	9,733,279	40,359,329
Deferred	13,243,523	(42,579,622)	(19,350,560)
	54,427,614	(32,846,343)	21,008,769
NET INCOME (LOSS)	(107,079,761)	(195,108,665)	73,584,197
OTHER COMPREHENSIVE INCOME (LOSS)			
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods:</i>			
Remeasurement gains (loss) on retirement benefits, net of tax (Note 22)	45,097,316	19,664,222	(6,645,279)
TOTAL COMPREHENSIVE INCOME (LOSS)	(₱61,982,445)	(₱175,444,443)	₱66,938,918
EARNINGS PER SHARE			
Basic/Diluted Earnings (Loss) Per Share (Note 26)	(₱0.10)	(₱0.18)	₱0.07

See accompanying Notes to Consolidated Financial Statements.



MACAY HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2022, 2021 AND 2020

	Capital Stock	Additional Paid-in Capital	Stock Dividend for Distribution	Remeasurement Gain on Retirement Liability	Appropriated	Unappropriated	Retained Earnings Total
Balances at January 1, 2020	₱1,068,393,223	₱1,153,568,289	₱224,362,576	₱21,926,486	₱1,006,000,000	₱4,157,250,323	₱7,631,500,897
Net income	-	-	-	-	-	73,584,197	73,584,197
Other comprehensive loss (Note 22)	-	-	-	(6,645,279)	-	-	(6,645,279)
Total comprehensive income	-	-	-	(6,645,279)	-	73,584,197	66,938,918
Reversal of appropriation (Note 14)	-	-	-	-	(1,006,000,000)	1,006,000,000	-
Balances at December 31, 2020	1,068,393,223	1,153,568,289	224,362,576	15,281,207	-	5,236,834,520	7,698,439,815
Net loss	-	-	-	-	-	(195,108,665)	(195,108,665)
Other comprehensive income (Note 22)	-	-	-	19,664,222	-	-	19,664,222
Total comprehensive income	-	-	-	19,664,222	-	(195,108,665)	(175,444,443)
Balances at December 31, 2021	1,068,393,223	1,153,568,289	224,362,576	34,945,429	-	5,041,725,855	7,522,995,372
Net loss	-	-	-	-	-	(107,079,761)	(107,079,761)
Other comprehensive income (Note 22)	-	-	-	45,097,316	-	-	45,097,316
Total comprehensive income	-	-	-	45,097,316	-	(107,079,761)	(61,982,445)
Balances at December 31, 2022	₱1,068,393,223	₱1,153,568,289	₱224,362,576	₱80,042,745	₱-	₱4,934,646,094	₱7,461,012,927

See accompanying Notes to Consolidated Financial Statements.



MACAY HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2022	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Income (loss) before income tax	(₱52,652,147)	(₱227,955,008)	₱94,592,966
Adjustments for:			
Depreciation and amortization (Notes 8, 9, 16, 17, 18 and 21)	905,457,740	1,004,700,182	1,050,561,020
Interest income (Note 4)	(36,233,148)	(24,864,342)	(51,656,089)
Retirement benefit expense (Note 22)	30,316,061	32,754,947	25,963,278
Interest expense (Notes 13 and 21)	27,804,905	38,320,155	42,387,474
Unrealized foreign exchange losses (gains) - net	(16,709,634)	(18,754,588)	15,481,444
Loss on pretermination of lease (Note 21)	1,833,378	-	-
Gain on disposal of property and equipment (Note 8)	(391,615)	(566,813)	-
Revaluation loss in interest in a joint venture (Note 10)	-	-	11,861,275
Gain on bargain purchase (Note 10)	-	-	(6,682,786)
Share in net loss (income) of joint venture (Note 10)	-	-	(2,816,214)
Operating income before working capital changes	859,425,540	803,634,533	1,179,692,368
Decrease (increase) in:			
Trade and other receivables	(198,821,986)	(28,866,398)	133,420,099
Inventories	(596,447,121)	83,589,314	(7,421,704)
Other assets	(137,010,419)	23,087,360	12,420,843
Increase (decrease) in trade and other payables	1,096,693,961	(250,770,951)	(91,070,363)
Net cash generated from operations	1,023,839,975	630,673,858	1,227,041,243
Interest received	46,721,468	14,425,070	53,909,685
Interest paid (Notes 13 and 21)	(27,804,905)	(38,320,155)	(42,387,474)
Contributions paid to plan assets (Note 22)	(44,816)	(10,000,000)	-
Income taxes paid, including creditable withholding taxes (Note 23)	(40,191,180)	(9,955,203)	(19,253,448)
Net cash provided by operating activities	1,002,520,542	586,823,570	1,219,310,006
CASH FLOWS FROM INVESTING ACTIVITIES			
Maturities (placement) of short-term investments	641,596,724	(1,111,596,724)	-
Additions to:			
Deferred pallets and containers (Note 9)	(250,219,365)	(435,442,140)	(242,013,394)
Property, plant and equipment (Notes 8)	(426,893,764)	(210,637,181)	(172,264,462)
Increase in other noncurrent assets	(22,098,695)	(76,586,209)	(5,606,681)
Proceeds from disposal of property and equipment	3,156,300	3,573,205	114,021
Acquisition of a subsidiary - net of cash acquired (Note 11)	-	-	(1,964,721,765)
Step acquisition of a subsidiary - net of cash acquired (Note 10)	-	-	19,635,694
Net cash used in investing activities	(54,458,800)	(1,830,689,049)	(2,364,856,587)
CASH FLOWS FROM FINANCING ACTIVITIES			
Availment of:			
Short-term loan (Notes 13 and 25)	507,475,032	412,993,526	467,796,521
Long-term loans (Notes 13 and 25)	-	200,000,000	1,114,730
Payments of:			
Short-term loans (Notes 13 and 25)	(333,631,761)	(420,900,989)	(470,329,595)
Long-term loans (Notes 13 and 25)	(25,376,857)	(2,792,123)	-
Principal portion of lease liabilities (Notes 21 and 25)	(136,607,877)	(137,651,463)	(114,837,144)
Net cash provided by (used in) financing activities	11,858,537	51,648,951	(116,255,488)

(Forward)



	Years Ended December 31		
	2022	2021	2020
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	₱16,709,634	₱18,754,588	(₱15,481,444)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	976,629,913	(1,173,461,940)	(1,277,283,513)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,105,067,967	2,278,529,907	3,555,813,420
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 4)	₱2,081,697,880	₱1,105,067,967	₱2,278,529,907

See accompanying Notes to Consolidated Financial Statements.



MACAY HOLDINGS, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Corporate Information

Macay Holdings, Inc. (the Parent Company or MHI) is a company incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on October 16, 1930 primarily to reflect the business of a holding company. Under its amended Articles of Incorporation, the corporate life of the Parent Company was extended for another 50 years up to October 16, 2030. The shares of stock of MHI are listed and traded as “MACAY” on the Philippine Stock Exchange (PSE) starting 2013.

In August 2020, the Parent Company entered into share purchase agreement with Kitchen City Pte. Ltd. for the purchase of 100% shares of Artemisplus Express Inc. (trade name “Kitchen City”) [AEI], a food concessionaire. On September 23, 2020 the acquisition of shares was completed after the fulfillment of agreed closing conditions as provided under the agreement (see Note 11).

ARC Holdings, Inc. (ARCHI, a subsidiary) has 50% interest with Asiwade Kalbe Philippines, Inc. (AKPI), a joint venture. In October 2020, ARCHI purchased the remaining 50% interest of AKPI from Kalbe International Pte. Ltd. (Kalbe), making AKPI wholly owned by ARCHI (see Note 10).

The Parent Company is 84.79% owned by Mazy’s Capital, Inc. (MCI, a Filipino Corporation) as of December 31, 2022 and 2021. Public ownership is 15.21% as of December 31, 2022 and 2021.

MCI is 42.86% owned by Mega Asia Bottling Corporation (Mega Asia) and 57.14% owned by Zest-O Corporation (Zest-O). Zest-O is the ultimate parent company of the Group.

The Parent Company owns 100% interest and operates as the holding company of ARC Refreshments Corporation (ARCRC), a beverage company, AEI, food concessionaire, and ARCHI, a holding company.

The registered office address and principal place of business of the Parent Company is 137 Yakal Street, San Antonio Village, Makati City, Philippines 1203.

The Parent Company and its subsidiaries are collectively referred to in the notes to the consolidated financial statements as the “Group”.

The accompanying consolidated financial statements of the Group as of December 31, 2022 and 2021 and for each of the three years in the period ended December 31, 2022, were approved and authorized for issue by the Board of Directors (BOD) on May 2, 2023.

2. Basis of Preparation, Statement of Compliance and Changes in Accounting Policies

Basis of Preparation

The accompanying consolidated financial statements have been prepared under the historical cost basis. The consolidated financial statements are presented in Philippine peso (₱), which is the Parent Company’s functional currency. All amounts are rounded off to the nearest ₱, except when otherwise indicated.



Statement of Compliance

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis of Consolidation

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries as at December 31 of each year.

Below are the Group's subsidiaries and percentage of ownership:

	Percentage of Ownership			
	2022		2021	
	Direct	Indirect	Direct	Indirect
ARC Refreshments Corporation (ARCRC)	100%	–	100%	–
Artemisplus Express, Inc. (AEI)	100%	–	100%	–
ARC Holdings, Inc. (ARCHI)	100%	–	100%	–
Asiawide Kalbe Philippines, Inc. (AKPI)	–	100%	–	100%

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if, and only, if the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.



Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Derecognizes the carrying amount of any non-controlling interests;
- Derecognizes the cumulative translation differences recorded in equity;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Recognizes any surplus or deficit in profit or loss; and
- Reclassifies the parent's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year, except that the Group has adopted the following new accounting pronouncements starting January 1, 2022. Adoption of these pronouncements did not have any significant impact on the Group's financial position or performance.

- Amendments to PFRS 3, *Reference to the Conceptual Framework*
- Amendments to PAS 16, *Plant and Equipment: Proceeds before Intended Use*
- Amendments to PAS 37, *Onerous Contracts – Costs of Fulfilling a Contract*
- *Annual Improvements to PFRSs 2018-2020 Cycle*
 - Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*
 - Amendments to PFRS 9, *Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities*
 - Amendments to PAS 41, *Agriculture, Taxation in fair value measurements*

New Accounting Standards, Interpretations and Amendments Effective Subsequent to December 31, 2022

Pronouncements issued but not yet effective are listed below. The Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2023

- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*
- Amendments to PAS 8, *Definition of Accounting Estimates*
- Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*



Effective beginning on or after January 1, 2024

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*
- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*

Effective beginning on or after January 1, 2025

- PFRS 17, *Insurance Contracts*

Deferred effectivity

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The Group continues to assess the impact of the above new and amended accounting standards and interpretations effective subsequent to 2022 on the Group's financial statements in the period of initial application. Additional disclosures required by these amendments will be included in the consolidated financial statements when these amendments are adopted.

Summary of Significant Accounting Policies

Revenue

Revenue from contracts with customers is recognized when control of goods or services are transferred to the customers at an amount that reflects the consideration which the Group expects to be entitled to in exchange for those goods or services. Control refers to the ability of the customer to direct and obtain substantially all the transferred product benefits. Also, it implies that the customer has the ability to prevent a third-party from directing the use and obtaining substantially all the benefits of the transferred product. The Group consider the following five-step model in accounting for its revenue from contract with customers.

Determine the contract in a revenue arrangement

The Group accounts for a contract when it meets the following criteria: (a) the parties have approved the contract and are committed to perform their respective obligations; (b) each party's rights regarding the goods or services to be transferred can be identified; (c) payment terms can be identified; (d) the contract has commercial substance; and (e) the collectability of consideration is probable.

Identify the related performance obligation in a contract

At contract inception, the Group assesses the goods or services promised in a contract with a customer and identifies as a performance obligation each promise to transfer to the customer either: (a) a good or service (or a bundle of goods or services) that is distinct; or (b) a series of distinct goods or services that are substantially the same and that have the same pattern of transfer to the customer. A good or service is distinct if it is capable of being distinct by providing a benefit to the customer either on its own or together with other resources that are readily available to the customer and the promised good or service is separately identifiable from other promises in a contract.

Determine the transaction price

The Group determines the transaction price in a contract as the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties (e.g. value added tax). In determining the transaction price, the Group considers the terms of the contract with customers and the Group's customary business practice.



If the consideration promised in a contract includes a variable amount, the Group estimates the amount of consideration to which it will be entitled in exchange for transferring the promised goods or services to a customer. The Group estimates the amount of variable consideration in a contract either using the expected value or the sum of probability weighted amounts in a range of possible consideration amounts or the single most likely amount in a range of possible consideration amounts. The Group includes the estimated variable consideration in the transaction price only if it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is subsequently resolved. The Group has no variable considerations related to its contracts with customers.

The Group accounts for consideration payable to a customer as a reduction of the transaction price and, therefore, of revenue unless the payment to the customer is in exchange for a distinct good or service that the customer transfers to the Group.

Perform an allocation of the transaction price to performance obligation

If the contract has two or more performance obligation, the Group allocates the total transaction price in a contract to each of the performance obligation in an amount based on the estimated relative standalone selling prices of the promised goods or services underlying each performance obligation.

Recognize revenue upon satisfaction of performance obligation

The Group recognizes revenue in a contract with customer only when it satisfies an identified performance obligation by transferring a promised good or service to a customer. The Group considers a good or service to be transferred when the customer obtains control. Considering the terms of the contract and type of performance obligation, the Group assesses that it satisfies its performance obligation in a contract with customer, and therefore recognize revenue, either over time or point in time. The Group satisfies performance obligation over time if one of the following criteria are met: (a) as the Group performs, the customer simultaneously receives and consumes the benefits provided by the Group's performance; (b) the Group's performance creates or enhances an asset (e.g., work in progress) that the customer controls as the asset is created or enhanced; or (c) the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date. For performance obligation satisfied over time, the Group measures the progress towards complete satisfaction of its performance obligation in a contract with customer using input method or output method. For performance obligation not satisfied over time, the Group recognizes revenue at the point in time the control over goods or services have been transferred to the customer.

If the Group enters into an arrangement that does not meet the criteria for a contract above, the Group recognizes revenue only when either: (1) the Group has no remaining obligations to transfer goods or services and substantially all of the consideration has been received by the Group and is non-refundable; or (2) the contract has been terminated and the consideration received is non-refundable.

The Group has generally concluded that it is the principal in its revenue arrangements, because it typically controls the goods or services before transferring to the customers.

Sale of Goods

Most of the Group's revenue arises from its contract for sale of goods (e.g. RC Cola products and frozen meals). Revenue from sale of goods is recognized at a point when control of the goods is transferred to the customer, generally on delivery and acceptance of the goods.



Sale of Services

Sale of services pertains to revenue from canteen concession arrangement and sub-concession arrangements.

Revenue from canteen concession is recognized at point in time when control is transferred to the customer, which is normally when the order is served.

Revenue from sub-concession arrangements pertains to commission revenue that arises from transactions which the Group acts as a third-party collecting agent and consist of the net amount in the Group retains from sale from sub-concession's goods. Revenue from sub-concession arrangements is recognized as earned upon performance of the service (e.g., sale of sub-concession's goods).

Interest Income

Interest income from bank deposits and short-term investments is recognized as it accrues using the effective interest rate (EIR) method.

Cost and Expense Recognition

Costs and expenses are decreases in economic benefits during the accounting period in the form of outflows or depletions of assets or incurrences of liabilities that result in decreases in equity, other than those relating to distributions to equity participants. Cost and expenses are generally recognized when the expense arises following the accrual basis of accounting.

Cost of Sales

Cost of sales, which comprise mainly of purchases of raw materials and related production cost, are recognized on a monthly basis in relation with the recognition of the related revenue arising from the sale.

Selling and Marketing Expenses

Selling and marketing expenses consist of costs associated with the development and execution of marketing promotion activities and all expenses connected with selling, servicing and distributing Group products.

General and Administrative Expenses

General and administrative expenses are incurred in the normal course of business and are generally recognized when the services are used or the expenses arise.

Current and Noncurrent Classification

The Company presents assets and liabilities in the consolidated statements of financial position based on current/noncurrent classification. An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in the normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;



- It is due to be settled within 12 months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period.

The Company classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities.

Cash and Cash Equivalents

Cash includes cash on hand and with banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from the date of placement and that are subject of an insignificant risk of change in value.

Short-term Investments

Short-term investments are investments with maturities of less than one year but did not meet the definition of cash equivalents.

Financial Instruments

Financial instruments are recognized in the consolidated statements of financial position when the Group becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using trade date accounting.

Financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The Group's financial assets consist of cash and cash equivalents, trade and other receivables and short-term investments classified as at amortized cost.

The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

Impairment of financial assets

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.



ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The cash and cash equivalents are maintained in financial institution graded by the external credit rating agency and, therefore, are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from the credit rating agency both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

The Group considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Financial liabilities

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

As of December 31, 2022 and 2021, the Group's financial liabilities include trade and other payables, dividend payables, loan payables and lease liabilities. It does not have financial liabilities at fair value through profit or loss or derivatives designated as hedging instruments in an effective hedge.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

After initial recognition, trade and other payables, dividends payable, and interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the statement of profit or loss.



Derecognition of Financial Instruments

Financial asset

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is derecognized when:

- The rights to receive cash flows from the assets have expired;
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial liability

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of comprehensive income.

Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amount and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). Cost is determined using the weighted-average method and includes expenditures incurred in bringing the materials and supplies to their existing location and condition. NRV is the estimated selling price in the ordinary course of business less estimated costs necessary to make the sale. Estimated costs necessary to make the sale is not limited to those that are only incremental but includes costs that the Company must incur to sell its inventories that are not incremental to a particular sale.

Any write-down of materials, supplies, spare parts and finished goods to NRV is recognized as an expense in consolidated statement of comprehensive income in the year incurred.

The Group provides allowance for inventory losses on finished goods and raw materials whenever utility of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, changes in price levels or other causes.

Property, Plant and Equipment

Property, plant and equipment, except land, are carried at cost less accumulated depreciation, and any impairment in value. Land is stated at cost less any impairment in value.



The initial cost of property, plant and equipment consists of construction cost, and its purchase price, including import duties and nonrefundable purchase taxes and any directly attributable costs of bringing the asset to the location and condition for its intended use. Subsequent costs that can be measured reliably are added to the carrying amount of the asset when it is probable that future economic benefits associated with the asset will flow to the Group. The costs of day-to-day servicing of an asset are recognized as an expense in the period in which they are incurred.

Each part of an item of property and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately.

Depreciation on property, plant and equipment is calculated using the straight-line method to allocate the cost of each asset less its residual value over its estimated useful life.

The average estimated useful lives of property, plant and equipment are as follows:

Category	Number of Years
Building	20
Machinery and equipment	10
Vehicles	4 to 5
Waste water facility	2-5
Kitchen and laboratory equipment	2
Tools	3 to 5
Office and other equipment	2-5

Leasehold improvements are amortized over the shorter of their EULs or the corresponding lease terms.

The useful lives and depreciation method are reviewed periodically to ensure that the periods and method of depreciation are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

When assets are disposed of, or are permanently withdrawn from use and no future economic benefits are expected from their disposals, the cost and accumulated depreciation and impairment losses, if any, are removed from the accounts and any resulting gain or loss arising from the retirement or disposal is recognized in consolidated statement of comprehensive income. Fully depreciated property, plant and equipment are retained in the accounts until these are no longer in use.

Construction in progress under "Property, plant and equipment" is stated at cost. This includes cost of construction, equipment and other direct costs. Construction in progress is not depreciated until such time the relevant assets are completed and are available for use.

Leases

Right-of-use assets

The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by



the terms and conditions of the lease, unless those costs are incurred to produce inventories. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The average estimated useful life of right-of-use assets are as follows:

Category	Number of Years
Land	More than one year to 7 years
Building	2-6
Office space	2-5

Right-of-use assets are subject to impairment. Refer to the accounting policies in section “Impairment of non-financial assets.”

Lease liabilities

At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

Lease modification

Lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease (for example, adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term). The Company determines if the lease modification consists of a separate lease. The Company remeasures the lease liability using the incremental borrowing rate at modification date and charge any adjustment to right-of-use asset.



As a practical expedient, a lessee may elect not to assess whether a rent concession occurring as a direct consequence of Covid-19 pandemic is a lease modification and only if all of the following conditions are met:

- The change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and
- There is no substantive change to other terms and conditions of the lease.

Rent concession from lessors were accounted for as negative variable lease payments in profit or loss in 2022 and 2021.

Deferred Pallets and Containers

The Group purchases returnable containers (i.e., beverage bottles) that are being circulated in the normal course of trade. The containers are initially recorded at cost. These containers are presented as “Deferred pallets and containers” in the consolidated statements of financial position, and are carried at cost less accumulated amortization and any impairment in value. The cost of the containers less the salvage value, which is equal to the deposit value of the container, is subjected to amortization over four (4) years representing the trip life of the containers. Amortization of “Deferred pallets and containers” is included under “Cost of sales and services” account in the consolidated statement of comprehensive income.

Amortization of bottles, and shells and pallets commences once they are available for use over the estimated useful life of four (4) years. An allowance is provided for excess, unusable and obsolete returnable bottles and cases based on the specific identification method.

Deferred pallets and containers are retired at salvage value when it is withdrawn from use and no future economic benefits are expected, such as in the event of breakage and crushing.

Acquisition of a Business and Goodwill

An acquisition of a business (i.e., an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing a return directly to investors) is a business combination. Business combinations are accounted for using the acquisition method of accounting. The acquired identifiable tangible and intangible assets, liabilities and contingent liabilities are measured at their fair values at the date of the acquisition. Any excess of the acquisition cost over the net fair value of the identifiable assets acquired and liabilities is recognized as goodwill.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the business acquired, the difference is recognized in profit or loss. After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group’s cash-generating units (CGU) that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a CGU and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained. If the initial accounting for business combination can be determined only



provisionally by the end of the period by which the combination is effected because the fair values to be assigned to the acquiree's identifiable assets and liabilities can be determined only provisionally, the Company accounts for the combination using provisional fair values. Adjustments to those provisional fair values as a result of completing the initial accounting shall be made within 12 months from the acquisition date. The carrying amount of an identifiable asset, liability or contingent liability that is recognized as a result of completing the initial accounting shall be calculated as if its fair value at the acquisition date had been recognized from that date and goodwill or any gain recognized shall be adjusted from the acquisition date by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability or contingent liability being recognized or adjusted.

Goodwill is reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the CGU or group of CGUs to which the goodwill relates. Where the recoverable amount of the CGU or group of CGUs is less than the carrying amount of the CGU or group of CGUs to which goodwill has been allocated, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods. The Group performs its impairment test of goodwill at least annually.

Customer Relationship

Customer relationship is an intangible asset acquired separately which is measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value at the date of acquisition. Following initial recognition, customer relationship is carried at cost, less any accumulated amortization and accumulated impairment loss.

Customer relationship is amortized over the estimated useful economic life of 40 years and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the consolidated statement of profit or loss in the expense category that is consistent with the function of the intangible assets.

An intangible asset is derecognized upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. Any gain or loss arising upon derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of profit or loss.

Impairment of Nonfinancial Assets

Property, plant and equipment, deferred pallets and containers and customer relationship are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If any such indication exists and where the carrying amount of an asset exceeds its estimated recoverable amount, the asset or cash generating unit (CGU) is written down to its recoverable amount. The estimated recoverable amount is the higher of fair value less cost of disposal (FVLCD) and value in use (VIU). The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's length transaction less the costs of disposal while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life. In assessing value in use, the estimated future cash



flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the non-financial asset. For an asset that does not generate largely independent cash inflows, the estimated recoverable amount is determined for the CGU to which the asset belongs. Impairment losses are recognized in the consolidated statement of comprehensive income.

Recovery of impairment losses recognized in prior years is recorded when there is an indication that the impairment losses recognized for the asset no longer exist or have decreased. The recovery is recorded in the consolidated statement of comprehensive income. However, the increased carrying amount of an asset due to a recovery of an impairment loss is recognized to the extent it does not exceed the carrying amount that would have been determined (net of depreciation) had no impairment loss been recognized for that asset in prior years.

Value-added Tax (VAT)

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable.

When VAT from sales of goods and services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statements of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statements of financial position to the extent of the recoverable amount.

Deferred input VAT pertains to input VAT on unpaid purchase of services and accumulated purchases of property and equipment for each month amounting to ₱1 million or more. Deferred input VAT on capital goods is amortized over five (5) years or the life of the property and equipment, whichever is shorter. In accordance with the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act, the amortization of input VAT shall only be allowed until December 31, 2021, after which taxpayers with unutilized input VAT on capital goods purchased or imported shall be allowed to apply the same as scheduled until fully utilized.

Containers Deposit Liability

Containers deposit liability is classified as a current liability under trade payables. Containers deposit liability consists of cash deposit received by the Group associated with the returnable containers (i.e., beverage bottles) upon sale of product. The cash deposit is paid back to customers upon return of returnable containers or reversed against the salvage value of the deferred containers upon determination that the containers will no longer be returned.

Capital Stock and Additional Paid-in Capital

Capital stock is measured at par value for all shares issued and outstanding. When the shares are sold at premium the difference between the proceeds and the par value is credited to "Additional paid-in capital".

Retained Earnings

Retained earnings represent all accumulated profits or losses of the Group and dividend distributions, if any, to shareholders of the Parent Company and other capital adjustments. Dividends for the year that are approved after the financial reporting date are dealt with as an event after the financial reporting date.



Stock Dividends for Distribution

Stock dividends for distribution represents the stock dividend declared and approved by the BOD and stockholders which will be issued to stockholders and reclassified to capital stock upon approval by SEC. The stock dividends for distribution is classified as equity.

Retirement Benefits Liability

The net defined benefit liability is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in the consolidated statement of comprehensive income. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on high quality corporate bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the consolidated statement of comprehensive income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods. These are retained in other comprehensive income until full settlement of the obligation.

Foreign Currency-denominated Transactions

Transactions in foreign currencies are recorded using the exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange at the reporting date. Foreign exchange differences between rate at transaction date and rate at settlement date or reporting date are recognized in the consolidated statement of comprehensive income. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions.

Income Taxes

Current Income Tax

Current income tax liabilities for the current and prior periods are measured at the amount expected to be paid to the tax authority. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted as at the reporting date.



Deferred Tax

Deferred tax is provided, using the balance sheet liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences, carry forward benefit of unused tax credits to the extent that it is probable that sufficient future taxable profit will be available against which the deductible temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at reporting date.

Deferred income tax assets and liabilities are offset, if a legally enforceable right to offset current income tax assets against current income tax liabilities and the deferred income taxes relate to income taxes levied by the same taxation authority.

Provisions

Provisions are generally recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

Earnings Per Share (“EPS”)

Basic EPS is calculated by dividing income applicable to common shares by the weighted average number of common shares outstanding during the year with retroactive adjustments for stock dividends. Diluted EPS is computed in the same manner as basic EPS, however, net income attributable to common shares and the weighted average number of shares outstanding are adjusted for the effects of all dilutive potential common shares.

Contingently issuable ordinary shares are ordinary shares issuable for little or no cash or other consideration upon the satisfaction of specified conditions in a contingent share agreement. Contingently issuable shares are treated as outstanding and are included in the calculation of basic earnings per share and diluted earnings per only from the date when all necessary conditions are



satisfied (i.e. the events have occurred). If the conditions are not satisfied, the number of contingently issuable shares included in the diluted earnings per share calculation is based on the number of shares that would be issuable if the end of the period were the end of the contingency period.

Segment Reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services within a particular economic environment subject to risks and rewards that are different from those of other segments, which operating results are regularly reviewed by the Chief Operating Decision Maker (CODM), to make decisions about how resources are to be allocated to each of the segments and to assess their performances, and for which discrete financial information is available. Financial information on segment reporting is presented in Note 28.

Events After the Reporting Date

Post year-end events that provide additional information about the Group's financial position at the end of the reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material (see Note 27).

3. **Significant Accounting Judgments, Estimates and Assumptions**

The preparation of the consolidated financial statements in accordance with PFRSs requires the Group to make judgments and estimates that affect amounts reported in the financial statements and related notes. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results could differ from such estimates.

Judgments

In the process of applying the Group's accounting policies, management has made the judgment below, apart from those involving estimations, which has the most significant effect on the amounts recognized in the consolidated financial statements.

Determining the lease term of contracts with renewal and termination options - the Group as Lessee

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).



The Group included the renewal period as part of the lease term for leases of land and office spaces with shorter non-cancellable period. The Company typically exercises its option to renew for these leases because there will be a significant negative effect on production if a replacement asset is not readily available. The renewal periods for leases of land and office spaces with longer non-cancellable periods are not included as part of the lease term as these are not reasonably certain to be exercised (see Note 21).

Determination if consideration paid to customer is for distinct goods or services

The Group determines that the consideration paid to customers is not a payment for a distinct goods or services in consideration of the following:

- the standalone selling price of the good or service arising from the various programs for which the consideration is paid cannot be reasonably estimated;
- the various programs for the customers are highly interdependent with existing contracts with customers for sale of goods or services; and
- the Group does not obtain control of the goods or service from the various programs with customers to which payment was made.

Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets within the next financial year are discussed below.

Estimating useful life of deferred pallets and containers

In accordance with its policy, the Group reviews annually the estimated useful life of its deferred pallets and containers based on the profile of the assets and aging analysis. The estimation of useful life is based on internal technical evaluation done on a collective basis, and the Group's experience with similar assets in so far as breakages and bottle turnover are concerned. Based on the reassessment made by the Group, there was no change in the estimated useful life of deferred pallets and containers.

The carrying value of deferred pallets and containers as at December 31, 2022 and 2021 amounted to ₱1,413.73 million and ₱1,722.35 million, respectively (see Note 9).

Estimating impairment of goodwill, customer relationships and nonfinancial assets

The Group determines whether goodwill, customer relationships, deferred pallets and containers, property, plant and equipment and right-of-use assets are impaired. For goodwill, the impairment testing is performed annually as at December 31 and when circumstances indicate that the carrying amount is impaired. For customer relationships, deferred pallets and containers, property, plant and equipment, and right-of-use assets, impairment testing is performed when circumstances indicate that the carrying amount is impaired. The impairment testing requires an estimation of the recoverable amounts, which is the FVLCD or VIU of the CGU whichever is higher, to which the goodwill, customer relationships, deferred pallets and containers, property, plant and equipment and right-of-use assets belongs.

Estimating the VIU requires the Group to make an estimate of the expected future cash flows from the CGU and applying an appropriate discount rate in order to calculate the present value of those cash flows. In discounting, the Group uses a discount rate based on the weighted average cost of capital adjusted to reflect the way that the market would assess the specific risks associated with the cash flow and exclude risks that are not relevant to the cash flow. Other assumptions used in projecting the future cash flows include future revenues and revenue growth rate, cost of sales ratio, operating expenses ratio and long-term growth rate, among others.



As of December 31, 2022, and 2021, the Group has determined that goodwill, customer relationships, deferred pallets and containers, property, plant and equipment and right-of-use assets are recoverable based on the computed VIU (see Notes 9 and 11).

Goodwill amounted to ₱1,558.30 million as of December 31, 2022 and 2021. The Group's property and equipment amounted to ₱1,509.74 million and ₱1,383.11 million, deferred pallets and containers amounted to ₱1,413.73 million and ₱1,722.35 million, customer relationships amounted to ₱178.99 million and ₱183.74 million, and right-of-use assets amounted to ₱90.63 million and ₱191.48 million, as of December 31, 2022 and 2021, respectively (see Notes 8, 9, 11 and 21).

Estimating impairment losses on inventories

The Group determines the NRV of inventories annually in accordance with the accounting policy stated in Note 2. In determining the NRV, the Company considers the current selling price of the product and the estimated cost to sell. The Company considers any adjustments necessary for obsolescence, which is generally provided with 100% allowance on damage and specifically identified obsolete inventories and 10% allowance for spare parts and supplies aged 6 months and above.

As at December 31, 2022 and 2021, the carrying amounts of inventories, net of allowance for inventory obsolescence, amounted to ₱1,597.45 million and ₱939.62 million, respectively (see Note 6).

Estimating useful lives of customer relationships

The Group estimates the useful lives of customer relationships based on the period over which the assets are expected to be available for use which represents the number of years that the customers are expected to remain. The Group reviews the estimated useful lives based on the factors that include asset utilization, external technical valuation and anticipated use of the assets. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the aforementioned factors. A reduction in the estimated useful lives of customer relationships would increase amortization expenses and decrease noncurrent assets.

There is no change in the estimated useful lives of customer relationship from the effectivity of the acquisition. The carrying values of customer relationships amounted to ₱178.99 million and ₱183.74 million, respectively (see Note 11).

Estimating useful lives of property, plant and equipment

The Group estimates the useful lives of property, plant and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment are reviewed periodically and are updated if expectations differ from previous estimates based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of the assets tempered by related industry benchmark information. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances.

The carrying amounts of property, plant and equipment, excluding land and construction-in-progress, amounted to ₱1,083.14 million and ₱1,161.01 million as at December 31, 2022 and 2021, respectively (see Note 8).

Estimating retirement benefits cost

The cost of the defined benefit pension plan and the present value of the pension obligation are determined using actuarial valuation. An actuarial valuation involves making various assumptions



that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. These assumptions are described in Note 22 to the consolidated financial statements.

The Group's retirement liability amounted to ₱90.38 million and ₱115.04 million as of December 31, 2022 and 2021, respectively. Retirement benefits cost amounted to ₱30.32 million, ₱32.75 million and ₱25.96 million in 2022, 2021 and 2020, respectively (see Note 22).

Provision for expected credit losses of trade and other receivables

The Group uses a provision matrix to calculate ECLs for trade and other receivables. The provision rates are based on days past due for individual customer. The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., consumer price index rate) are expected to deteriorate over the next year which can lead to an increased number of customer defaults, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

Trade and other receivables amounted to ₱715.48 million and ₱527.14 million as of December 31, 2022 and 2021, respectively (see Note 5).

Leases - estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates.

The Group's lease liabilities amounted to ₱108.93 million and ₱235.24 million as of December 31, 2022 and 2021, respectively (see Note 21).

4. Cash and Cash Equivalents and Short-term Investments

Cash and cash equivalents

	2022	2021
Cash on hand and with banks	₱1,081,110,917	₱503,150,109
Cash equivalents	1,000,586,963	601,917,858
	₱2,081,697,880	₱1,105,067,967



Cash in banks earn interest at the respective bank deposit rates. Cash equivalents consist of short-term placements which are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn interest at the prevailing short-term placement rates.

Short-term investments

Short-term investments have maturities of more than three (3) months to one (1) year and earn annual interest rates that ranged from 0.25% to 7% and 1.35% to 4.75% in 2022 and 2021, respectively. As of December 31, 2022 and 2021, the Group has short-term investment totaling to ₱470.00 million and ₱1,111.60 million, respectively.

Interest income

Interest income on cash and cash equivalents and short-term investments amounted to ₱36.23 million, ₱24.86 million and ₱51.66 million in 2022, 2021 and 2020, respectively.

5. **Trade and Other Receivables**

	2022	2021
Trade (Note 15)	₱644,743,418	₱443,224,515
Due from related parties (Note 20)	91,421,404	98,929,599
Receivables from officers and employees	49,657,964	47,668,307
Receivables from government	8,393,887	7,394,023
Accrued interest receivables	986,073	11,635,950
Insurance receivables	898,583	1,214,678
Others	26,082,724	15,064,543
	822,184,053	625,131,615
Less allowance for impairment losses	106,707,634	97,988,862
	₱715,476,419	₱527,142,753

“Trade receivables” are non-interest bearing and are generally on 7 to 60 days term.

“Receivables from officers and employees” represent loans, cash advances and other receivables from employees.

“Others” include incentives and marketing support from suppliers, and reimbursement from customers, among others.

Movement of impairment losses on trade receivables, receivables from officers and employees and due from related parties are as follows:

	2022	2021
Beginning balance	₱97,988,862	₱90,363,304
Provision (Note 18)	24,992,614	28,121,740
Reversal (Note 18)	(16,273,842)	(20,496,182)
	₱106,707,634	₱97,988,862



6. Inventories

	2022	2021
<i>Inventories at NRV:</i>		
Spare parts and supplies	₱282,742,120	₱269,042,868
Raw materials	27,567,035	12,625,144
<i>Inventories at cost:</i>		
Raw materials	1,021,519,405	165,216,468
Crushed shells and resin	60,832,889	49,722,237
Finished goods	204,784,801	443,012,349
	₱1,597,446,250	₱939,619,066

The costs of inventories carried at NRV follows:

	2022	2021
Spare parts and supplies	₱290,707,568	₱276,915,986
Raw Materials	32,812,329	18,535,199
Finished goods	1,845,846	4,647,156
	₱325,365,743	₱300,098,341

The movement in the allowance for inventory obsolescence at December 31 are as follows:

	2022	2021
Balance at beginning of year	₱18,430,329	₱13,119,588
Provisions (Note 16)	3,477,025	5,310,741
Write-offs	(6,850,766)	-
	₱15,056,588	₱18,430,329

Cost of materials used presented under “Cost of sales and services” amounted to ₱7,914.68 million, ₱5,306.99 million and ₱5,449.45 million in 2022, 2021 and 2020, respectively (see Note 16).

7. Other Assets

	2022	2021
<i>Current:</i>		
Prepaid taxes and licenses	₱122,519,382	₱103,540,844
Security deposits	353,057,679	322,463,218
Advances to suppliers	115,403,978	55,188,277
Input VAT	51,509,304	31,743,802
Supplies	28,612,285	29,213,204
Prepaid insurance	28,644,172	21,234,560
Prepaid rent	3,908,616	6,107,940
Others	5,311,992	1,127,823
	₱708,967,408	₱570,619,668



“Prepaid taxes and licenses” pertains mainly to prepaid excise tax and creditable withholding taxes.

“Prepaid insurance” represents share in the health insurance coverage of regular employees, as well as fire and property insurance which are amortized over the period of the contract.

“Security deposits” pertain to various rental deposits for the lease of land and building to certain lessor which shall answer for any and all unpaid obligations of the Group to the lessor, as well as for any damage to the leased premises at the end of lease term. Security deposit under “Other current assets” pertains to leases that will end in 2023. The remaining security deposits are classified under “Other noncurrent assets”.

	2022	2021
Noncurrent:		
Deferred input VAT	₱138,226,719	₱184,886,128
Deposits with suppliers	103,841,331	17,725,073
Creditable withholding tax	41,905,595	38,373,539
Security deposits	26,470,372	58,738,914
Others	15,110,793	7,652,649
	₱325,554,810	₱307,376,303

“Deposits with suppliers” pertain to deposits related to electricity supply and maintenance which are refundable upon termination of the related contracts, advances to suppliers for acquisition of machinery and equipment by the Group and advances made to brokers for the release of imported goods.

“Others” consist of other prepaid expense and computer supplies.



8. Property, Plant and Equipment

2022

Cost:	Land	Building	Machinery and Equipment	Vehicles	Waste water Facility	Kitchen and Laboratory Equipment	Tools	Leasehold Improvements	Office and Other Equipment	Construction in Progress	Total
Balances at beginning of year	₱112,749,237	₱115,439,817	₱1,977,106,267	₱794,669,471	₱42,256,103	₱78,415,683	₱40,886,417	₱125,740,142	₱116,379,879	₱109,347,752	₱3,512,990,768
Additions	-	79,135	106,271,086	34,568,817	259,580	23,806,285	12,535,374	8,152,719	34,450,638	206,770,130	426,893,764
Transfers	-	-	2,267,199	-	-	-	-	-	-	(2,267,199)	-
Disposal	-	-	-	(8,478,180)	-	-	-	-	(12,500)	-	(8,490,680)
Balances at end of year	112,749,237	115,518,952	2,085,644,552	820,760,108	42,515,683	102,221,968	53,421,791	133,892,861	150,818,017	313,850,683	3,931,393,852
Accumulated depreciation:											
Balances at beginning of year	-	13,355,177	1,240,249,462	651,535,191	24,283,026	44,218,566	26,137,021	41,428,622	88,676,132	-	2,129,882,997
Depreciation	-	5,772,980	154,770,767	59,570,680	3,701,546	20,816,751	10,160,956	20,417,014	22,290,008	-	297,500,702
Disposal	-	-	-	(5,723,911)	-	-	-	-	(2,084)	-	(5,725,995)
Balances at end of year	-	19,128,157	1,395,020,229	705,381,960	27,984,572	65,035,317	36,297,977	61,845,636	110,964,056	-	2,421,657,704
Net book values	₱112,749,237	₱96,390,795	₱690,624,323	₱115,378,148	₱14,531,111	₱37,186,651	₱17,123,814	₱72,047,225	₱39,853,961	₱313,850,683	₱1,509,736,148

2021

Cost:	Land	Building	Machinery and Equipment	Vehicles	Wastewater Facility	Kitchen and Laboratory Equipment	Tools	Leasehold Improvements	Office and Other Equipment	Construction in Progress	Total
Balances at beginning of year	₱112,749,237	₱107,124,739	₱1,848,247,977	₱766,086,393	₱42,236,460	₱69,181,520	₱28,338,518	₱112,965,225	₱87,678,892	₱137,004,741	₱3,311,613,702
Additions	-	6,471,429	47,871,938	37,841,405	19,643	9,234,163	12,549,687	12,774,917	24,335,205	59,538,794	210,637,181
Transfers	-	1,843,649	80,986,352	-	-	-	-	-	4,365,782	(87,195,783)	-
Disposal	-	-	-	(9,258,327)	-	-	(1,788)	-	-	-	(9,260,115)
Balances at end of year	112,749,237	115,439,817	1,977,106,267	794,669,471	42,256,103	78,415,683	40,886,417	125,740,142	116,379,879	109,347,752	3,512,990,768
Accumulated depreciation:											
Balances at beginning of year	-	7,846,063	1,087,084,586	595,718,634	20,553,902	19,426,765	17,800,652	21,983,696	68,604,478	-	1,839,018,776
Depreciation	-	5,509,114	153,164,876	62,068,492	3,729,124	24,791,601	8,338,157	19,444,926	20,071,654	-	297,117,944
Disposal	-	-	-	(6,251,935)	-	-	(1,788)	-	-	-	(6,253,723)
Balances at end of year	-	13,355,177	1,240,249,462	651,535,191	24,283,026	44,218,366	26,137,021	41,428,622	88,676,132	-	2,129,882,997
Net book values	₱112,749,237	₱102,084,640	₱736,856,805	₱143,134,280	₱17,973,077	₱34,197,317	₱14,749,396	₱84,311,520	₱27,703,747	₱109,347,752	₱1,383,107,771



Fully depreciated assets that are still being used in the operations have an aggregate cost of ₱1,337.74 million and ₱1,078.45 million in 2022 and 2021, respectively.

Total disposal of property and equipment resulted to gain on disposal amounting to ₱0.39 million, ₱0.57 million and nil in 2022, 2021 and 2020, respectively.

Construction in progress account mainly pertains to accumulated costs in relation to the construction of a new production plant in San Fernando, Cebu. The construction of a production plant in Davao was completed in January 2021. The construction of production plant in Cebu is expected to be completed in May 2023.

Depreciation expense charged to operations is as follows:

	2022	2021	2020
Cost of sales and services (see Note 16)	₱178,119,071	₱176,854,854	₱181,962,640
Selling and marketing expenses (see Note 17)	50,916,705	49,033,044	59,635,620
General and administrative expenses (see Note 18)	68,464,926	71,230,046	28,219,849
	₱297,500,702	₱297,117,944	₱269,818,109

9. Deferred Pallets and Containers

2022

	Containers	Pallets	Total
Net book values - beginning	₱1,549,904,933	₱172,447,545	₱1,722,352,478
Additions	239,545,025	3,538,522	243,083,547
Retirement	(41,261,106)	(20,118,957)	(61,380,063)
Amortization	(463,328,913)	(26,994,689)	(490,323,602)
Net book values - ending	₱1,284,859,939	₱128,872,421	₱1,413,732,360

2021

	Containers	Pallets	Total
Net book values - beginning	₱1,695,961,252	₱224,307,013	₱1,920,268,265
Additions	405,011,061	22,355,536	427,366,597
Retirement	(7,805,744)	(44,896,533)	(52,702,277)
Amortization	(543,261,636)	(29,318,471)	(572,580,107)
Net book values - ending	₱1,549,904,933	₱172,447,545	₱1,722,352,478

As of December 31, 2021, acquisition of deferred pallets and containers that remained unpaid amounted to ₱7.14 million (nil in 2022). These were treated as noncash investing activities in 2021 consolidated statements of cash flows. These were subsequently paid in 2022 and treated as part of investing activities in 2022 consolidated statements of cash flows.



Amortization expense was charged under “Cost of sales and services” (see Note 16).

Impairment testing of nonfinancial assets

For purposes of impairment testing of nonfinancial assets, which includes deferred pallets and containers, property, plant and equipment (Note 8) and right-of-use assets (Note 21), the Group considered ARCRC as the CGU. Based on the results of management’s impairment testing, there is no impairment on ARCRC’s nonfinancial assets as at December 31, 2022 and 2021 (see Note 3).

Key assumptions used in the VIU calculation

As of December 31, 2022 and 2021, the recoverable amount of the CGU has been determined based on a VIU calculation using five-year cash flow projections. Key assumptions in the VIU calculation of the CGU follow:

- *Future revenues and revenue growth rate.* Cash flows projections based on financial budgets approved by management and BOD covering a five-year period.
- *Cost of sales ratio and operating expense ratio (80% and 18% in 2022 and 80% and 19% in 2021).* The assumptions used are based on the past performance of ARCRC and future management plans to manage reduce costs.
- *Long-term growth rate of (5% in 2022 and 4% in 2021).* The long-term growth rate is the expected growth rate in the beverage industry.
- *Discount rate (12% in 2022 and 11% in 2021).* The discount rate used for the computation of the net present value is the weighted average cost of equity and was determined by reference to comparable entities.

Sensitivity to changes in assumptions

Management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of goodwill to materially exceed its recoverable amount.

10. Interest in a Joint Venture

As disclosed in Note 1, ARCHI has 50% interest with AKPI, a joint venture. In October 2020, ARCHI purchased the remaining 50% interest of AKPI from Kalbe International Pte. Ltd. (Kalbe), making AKPI wholly owned by ARCHI. Accordingly, ARCHI re-measured its original investment in AKPI at fair value which resulted to recognition of revaluation loss amounting to ₱11.86 million, which is presented as part of “Others” in the 2020 consolidated statement of comprehensive income. ARCHI accounted for its 100% interest over AKPI as an investment in subsidiary and is consolidated as part of the Group thereafter.

A gain on bargain purchase amounting to ₱6.68 million was also recognized in the 2020 consolidated statement of comprehensive income as a result of the step acquisition.

The net cash inflow from the step acquisition which is shown in the 2020 consolidated statement of cash flows as part of investing activities is as follows:

Cash consideration	₱7,143
Less - cash acquired with the subsidiary*	(19,642,837)
<u>Net cash inflow</u>	<u>(₱19,635,694)</u>

*Cash acquired with the subsidiary is included in cash flows from investing activities.



Had the acquisition taken place at the beginning of 2020, revenue contribution for the year ended December 31, 2020 would have been ₱1.92 million and the contribution to the net income would have amounted to ₱1.53 million. Since this is a step acquisition, the contribution to the net income for the two-month period ended December 31, 2020 amounted to ₱1.29 million from the date of acquisition. Share in net income in joint venture earned prior to the step acquisition amounted to ₱2.82 million in 2020.

The movement in net assets arising from step acquisition is considered as non-cash activities in 2020 consolidated statements of cashflows.

11. Goodwill and Other Intangible Assets

As disclosed in Note 1, in August 2020, the Parent Company entered into share purchase agreement with Kitchen City Pte. Ltd. for the purchase of 100% shares of AEI, a food concessionaire. On September 23, 2020, the acquisition of shares was completed after the fulfillment of agreed closing conditions as provided under the agreement.

In 2020, the Group recognized goodwill and customer relationships as a result of the acquisition:

Purchase consideration	₱2,008,252,934
Less: Fair value of identified net assets, excluding customer relationships	(260,288,136)
Customer relationships	(189,663,135)
<u>Goodwill</u>	<u>₱1,558,301,663</u>

The net cash outflow from the acquisition of shares of AEI which is shown in the 2020 consolidated statement of cash flows as part of investing activities follows:

Initial consideration paid	₱1,996,623,332
Less: Cash and cash equivalents acquired through business combination	(31,901,567)
	<u>₱1,964,721,765</u>

**Cash acquired through business combination is included in cash flows from investing activities.*

The additional consideration after the completion of the sale amounting to ₱11.63 million was paid on April 30, 2021.

The movement in net assets arising from business combination is considered as non-cash activities in 2020 consolidated statement of cash flows.

If the acquisition had taken place at the beginning of 2020, revenue contribution for the year ended December 31, 2020 would have been ₱1,487.98 million and contribution to net income would have amounted to ₱40.00 million. Since the acquisition was completed in September 2020, the contribution to revenue and net income for the three-month period ended December 31, 2020 amounted to ₱328.46 million and ₱6.87 million from the date of acquisition.



Customer Relationships

The carrying value and movement of customer relationships as of and for the year ended December 31 follows:

	2022	2021
Cost from business combination	₱189,663,135	₱189,663,135
Accumulated amortization:		
Beginning balance	5,926,974	1,185,396
Amortization and impairment (Note 20a)	4,741,578	4,741,578
Ending balance	10,668,552	5,926,974
Balance at end of the year	₱178,994,583	₱183,736,161

The goodwill represents the fair value of expected synergies arising from the business acquisition. The Group's priority was to accelerate the growth of AEI and capitalize on potential synergies with its beverage business under ARCRC.

Impairment testing of goodwill and customer relationships

For purposes of impairment testing of goodwill and customer relationships, the Group considered AEI as the CGU. Based on the results of the management's impairment testing, there is no impairment on goodwill and customer relationships as at December 31, 2022 and 2021 (see Note 3).

Key assumptions used in the VIU calculation

As of December 31, 2022 and 2021, the recoverable amount of the CGU has been determined based on a VIU calculation using five-year cash flow projections. Key assumptions in the VIU calculation of the CGU follow:

- *Future revenues and revenue growth rate.* Cash flows projections based on financial budgets approved by management and the BOD covering a five-year period.
- *Cost of sales ratio and operating expense ratio (57% and 33% in 2022 and 56% and 36% in 2021).* The assumptions used are based on the past performance of AEI, and expectations in the industry.
- *Long-term growth rate of (5% in 2022 and 3% in 2021).* The long-term growth rate is the expected growth rate in the food industry.
- *Discount rate (12% in 2022 and 11% in 2021).* The discount rate used for the computation of the net present value is the weighted average cost of equity and was determined by reference to comparable entities.

Sensitivity to changes in assumptions

Management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of goodwill to materially exceed its recoverable amount.

12. Trade and Other Payables

	2022	2021
Trade payables (Note 20)	₱1,804,538,752	₱891,528,561
Due to related parties (Note 20)	251,455,750	288,844,298
Containers deposit liability	289,363,300	141,520,025
Non-trade payables	29,747,105	23,661,967
Output VAT payable	28,700,311	32,482,854

(Forward)



	2022	2021
Withholding taxes payable	₱11,660,069	₱9,335,021
Deferred output VAT payable	7,297,252	994,987
Accrued expenses:		
Contracted services and professional fees	48,787,479	39,791,690
Salaries and wages	36,689,593	20,134,412
Hauling	26,123,280	23,971,388
Utilities and facilities	17,777,972	9,728,354
Employee benefits	12,236,445	6,212,700
Deferred credits	9,535,220	3,631,441
Advertising and promotions	4,750,411	37,546,966
Travel, meeting and entertainment	4,079,633	1,382,908
Rent (see Notes 20 and 21)	₱112,858	₱722,999
Others	72,624,336	34,431,052
	₱2,655,479,766	₱1,565,921,623

“Trade payables” pertains to accounts payable to suppliers from purchases of materials and toll packing used in production. These are noninterest-bearing and with payment terms which are dependent on the supplier’s credit terms, which is generally 30 to 90 days.

“Non-trade payables” pertains to all non-trade liabilities such as freight services and administration expenses, among others.

“Accrued expenses-others” pertain to accrued freight and handling expenses, among others.

13. Loans Payable

Loan payable refers to bank loans and letters of credit from certain financial institutions.

Short-term loans payable

Short term loan payable as of December 31 follows:

	2022	2021
Letters of credit	₱39,979,089	₱7,135,818
Short-term bank loans	166,000,000	25,000,000
	₱205,979,089	₱32,135,818

Letters of credit

The Group obtained unsecured Letters of Credit (LC) with various banks for its international purchases with terms ranging from 30 days to 3 months and with interest rate of 4.75% to 2.17% per annum in 2022 and 2021.

Short-term bank loan

The Group availed several unsecured short-term bank loans with certain local banks with interest rate ranging from 4.75% to 5% in 2022 and 2.5% to 3.5% in 2021 and terms of five to six months for 2022 and 2021.



Long-term loans payable

AEI has outstanding interest bearing loans for the acquisition of various transportation equipment through bank financing. ₱5.15 million and ₱5.52 million remains outstanding as of December 31, 2022 and 2021, respectively. The loans bear an annual effective interest rates ranging from 9% to 10%. The loan agreements require chattel mortgage on acquired transportation equipment. The acquisition of transportation equipment was treated as non-cash financing activity in the 2020 consolidated statement of cash flows. The carrying value of property and equipment subjected to a chattel mortgage amounted to ₱0.67 million as of December 31, 2021 (nil in 2022).

In 2021, AEI obtained a clean long-term loan with a bank amounting to ₱200.00 million for the acquisition of food equipment for the expansion of its business. The loan will mature in seven (7) years, inclusive of a grace period of one (1) year on principal payment. The principal payments will be made in quarterly payments starting 2022. The loan is subect to a 5% fixed annual rate. The loan requires AEI to maintain certain financial ratio until termination of the loan. As of December 31, 2022 and 2021, the outstanding balance amounted to ₱175.00 million and ₱200.00 million, respectively.

As of December 31, 2022 and 2021, AEI has complied with its covenant obligations, including maintaining the required financial ratio.

The balance of long-term loans payable as of December 31, 2022 and 2021 are as follows:

	2022	2021
Current portion	₱35,013,560	₱34,270,666
Noncurrent portion	145,133,612	171,253,363
	₱180,147,172	₱205,524,029

Total interest expense related to these short-term and long-term loans amounted to ₱13.96 million, ₱12.42 million and ₱8.06 million in 2022, 2021 and 2020, respectively.

14. Equity

Capital Stock

Details of the Parent Company's capital stock as at December 31, 2022 and 2021 follow:

Common stock:	
Authorized - ₱1 par value	₱2,100,000,000
Issued and outstanding	1,068,393,223
Preferred stock:	
Authorized - ₱1,000 par value	₱200,000,000
Issued and outstanding	—

The following are the salient features of the preferred stock:

- a. Cumulative dividend at a rate to be determined solely by the BOD;
- b. Nonparticipating in the retained earnings remaining after dividend payments have been made on the preferred shares;
- c. Redeemable at such price, within such period, in such manner and under such terms and conditions as may be determined by the BOD; and
- d. Non-voting.



As of December 31, 2022, and 2021, the equity holdings of the shareholder groups of the Parent Company are as follows:

Shareholder Group	2022		2021	
	Number of Shares	Percentage of Ownership	Number of Shares	Percentage of Ownership
MCI	905,942,329	84.79%	905,942,329	84.79%
Public	162,450,894	15.21%	162,450,894	15.21%
	1,068,393,223	100.00%	1,068,393,223	100.00%

On April 8, 2016, the BOD of the Parent Company approved the increase in authorized capital stock by ₱800 million through the increase of common shares by 800,000,000 shares with a par value of ₱1.00. At the same time, the BOD approved the declaration of stock dividend equivalent to 21% of issued and outstanding common shares, amounting to ₱224.36 million, to be issued out of the aforementioned increase in authorized capital stock.

In January 2019, Philippine SEC approved the application for increase in authorized capital stock of the Parent Company but did not yet approve the ₱224.36 million stock dividends for distribution. Management and the Group's corporate lawyer represented that there were additional documents requested which they have already submitted. As of December 31, 2022, the Group is still awaiting for Philippine SEC's approval of the issuance of shares related to the stock dividends.

Retained Earnings

On July 27, 2019, the BOD and stockholders of ARCRC approved the appropriation of retained earnings amounting to ₱1,006 million out of the unrestricted retained earnings of ARCRC for future business expansion project which was partially spent in the same year for acquiring new bottles, shells, pallets, plant, property and equipment. The business expansion project is expected to materialize within the next five (5) years.

On May 21, 2020, the BOD and stockholders of ARCRC approved the reversal of ₱1,006 million appropriated retained earnings and consequently approved the appropriations amounting to ₱1,199 million out of the unrestricted retained earnings for future business expansion project. On June 24, 2020, the BOD and stockholders of ARCRC approved the reversal of ₱1,199 million appropriated retained earnings.

Unappropriated Retained Earnings

The income of subsidiaries included in the consolidated statements of comprehensive income is not available for dividend declaration unless declared by the subsidiaries. The Parent Company's retained earnings available for dividend declaration as of December 31, 2022 and 2021 amounted to ₱3,512.66 million and ₱3,455.35 million, respectively.

Securities Regulation Code Rule (SRC) Disclosures

Incorporation

Pursuant to the Articles of Incorporation ("AOI") in 1930, as reconstructed after the loss of documents during the Second World War, the Parent Company's authorized capital stock was ₱40,000, divided into 400 shares with par value of ₱100 per share. Its principal stockholder then was Mariano C. Mercado who owned 96 common shares. Other private stockholders owned 4 common shares.



Parent Company listing

The Parent Company listed its shares, with the stock symbol “PTR” in the Manila Stock Exchange and the Makati Stock Exchange on January 28, 1987 following BOD approval of the listing on November 5, 1986. Upon the merger of the two exchanges into the PSE in 1992, the Parent Company signed a listing agreement with PSE for its shares to be listed and traded on the unified exchange also as PTR.

Amendments to the authorized capital stock

Subsequent to the Parent Company filing its AOI in 1930, the Parent Company made the following amendments on its authorized capital stock:

Year	Authorized Capital Stock	Composition	Par Value
1939 ^(a)	₱200,000	2,000 common shares	₱100
1957 ^(b)	₱12,000,000	1,200,000 common shares	₱10
1966	₱30,000,000	3,000,000 common shares	₱10
1973	₱60,000,000	6,000,000 common shares	₱10
1977	₱100,000,000	10,000,000 common shares	₱10
1984	₱110,000,000	11,000,000 common shares	₱10
1987	₱200,000,000	20,000,000 common shares; later divided into 12,000,000 Class “A” common shares and 8,000,000 Class “B” common shares	₱10
1989	₱360,000,000	21,600,000 Class “A” common shares and 14,400,000 Class “B” common shares	₱10
1994	₱700,000,000 divided into ₱500,000,000 common capital and ₱200,000,000 preferred capital ^(c)	32,400,000 Class “A” common shares and 17,600,000 Class “B” common shares; 200,000 preferred shares	₱10 - common; ₱1,000 - preferred
2001	₱250,000,000 divided into ₱50,000,000 common capital and ₱200,000,000 preferred capital	32,400,000 Class “A” common shares and 17,600,000 Class “B” common shares; 200,000 preferred shares	₱1 - common; ₱1,000 - preferred
2002	₱300,000,000 divided into ₱100,000,000 common capital and ₱200,000,000 preferred capital	62,400,000 Class “A” common shares and 37,600,000 Class “B” common shares (later declassified into 100,000,000 authorized common capital); 200,000 preferred shares	₱1 - common; ₱1,000 - preferred
2003	₱1,300,000,000 divided into ₱1,100,000,000 common capital and ₱200,000,000 preferred capital	1,100,000,000 common shares; 200,000 preferred shares	₱1 - common; ₱1,000 - preferred

(Forward)



Year	Authorized Capital Stock	Composition	Par Value
2010	₱1,500,000,000 divided into ₱1,300,000,000 common capital and ₱200,000,000 preferred capital	1,300,000,000 common shares; 200,000 preferred shares	₱1 - common; ₱1,000 - preferred
2019	₱2,300,000,000 divided into ₱2,100,000,000 common capital and ₱200,000,000 preferred capital	2,100,000,000 common shares; 200,000 preferred shares	₱1 - common; ₱1,000 - preferred

(a) Based on a reconstruction of records, including the AOI, in 1948

(b) Existing shareholders were issued 150 shares with par value of ₱10 for each share with par value of ₱100 they already held through a stock dividend

(c) The creation of the preferred shares of stock was approved by the BOD in its regular meeting on March 18, 1993 and by the shareholders at the annual shareholders' meeting on April 30, 1993. It was subsequently approved by the SEC on January 11, 1994.

Track record of subsequent offerings

Below is a summarized discussion of the Parent Company's track record of registration of securities under the SRC:

Year	Date of SEC approval	Type of offering	Number of shares offered	Par value	Offer price	Number of shares after offering	
						Authorized	Issued and outstanding
2003	April 24, 2003	Rights with warrants offer	499,997,540	₱1.00	₱2.00	1,100,000,000	599,997,048
			99,999,508 ^(d)				629,997,412 ^(e)
			99,999,508 ^(e)	₱1.00	₱2.00 ^(f)		652,477,229 ^(g)
2008	November 24, 2008	Rights offer	296,775,950	₱1.00	₱2.10 ^(f)	1,100,000,000	989,253,179

^(d) Warrants

^(e) Underlying common shares

^(f) Exercise price

^(g) After exercise of warrants in 2004

^(h) After exercise of warrants in 2005

15. Revenue

Disaggregation of revenue

Set out below is the disaggregation of the Group's revenue from contracts with customers:

Sources of revenue

	2022	2021	2020
Sale of beverages	₱10,533,017,128	₱7,812,615,898	₱ 9,076,550,335
Canteen concession arrangements	1,584,024,869	908,416,499	155,705,317
Catering services	166,273,100	111,730,242	63,215,929
Sale of frozen meals	120,099,881	127,923,500	22,646,495
Sub-concession arrangements	21,833,184	6,340,013	1,029,459
Tolling revenue	—	—	549,587
	₱12,425,248,162	₱8,967,026,152	₱9,319,697,122



Timing of recognition of revenue

	2022	2021	2020
Revenue recognized at point in time	₱12,425,248,162	₱8,967,026,152	₱9,319,147,535
Revenue recognized over time	-	-	549,587
	₱12,425,248,162	₱8,967,026,152	₱9,319,697,122

Contract Balances

The Group's trade receivables arising from contracts from customers amounted to ₱644.74 million and ₱443.22 million as of December 31, 2022 and December 31, 2021, respectively (see Note 5).

There are no contract assets and contract liabilities as of December 31, 2022 and 2021.

Performance Obligation

The Group assessed that in its contract with customers for sale of goods and service, there is only one performance obligation and that revenue arising from such contract qualify for recognition at the point in time in which control over the goods and services have been transferred to the customer. For contracts relating to provision of tolling services, the Group assessed that there is only one performance obligation and that revenue arising from such contracts qualify for recognition over time since the customer simultaneously receives and consumes the benefits provided by the Group's performance as it performs tolling services.

16. Cost of Sales and Services

Details of cost of sales and services follow:

	2022	2021	2020
Materials used (see Note 6)	₱7,914,678,042	₱5,306,991,860	₱5,449,453,317
Direct labor (see Note 22)	922,704,129	636,482,570	609,663,250
Depreciation and amortization (see Notes 8, 9 and 21)	705,346,073	789,188,679	885,731,893
Personnel expenses and outside services	128,212,993	118,386,456	133,297,634
Rent (see Note 21)	108,979,955	131,923,227	102,386,686
Specialty contractor (see Note 20b)	35,138,268	73,500,000	73,500,000
Repairs and maintenance	72,758,463	55,256,954	52,667,169
Gas and utilities	86,741,146	53,600,212	27,443,752
Provision for (reversal of) inventory obsolescence (see Note 6)	3,477,025	5,310,741	(3,212,062)
Others	225,693,516	131,812,765	143,014,106
	₱10,203,729,610	₱7,302,453,464	₱7,473,945,745

“Others” consists of personnel development expenses and insurance, among others.



17. Selling and Marketing Expenses

	2022	2021	2020
Salaries, wages and benefits (see Note 22)	₱237,750,693	₱185,313,843	₱185,301,154
Hauling and loading	264,420,572	152,074,708	213,367,287
Gas, oil and fuel	138,064,629	78,420,013	73,875,161
Outside services	133,227,867	125,330,590	163,715,846
Advertising	131,441,121	179,607,630	172,107,816
Depreciation (see Notes 8 and 21)	115,532,294	125,638,262	120,412,215
Promotions and commissions	87,343,581	75,605,642	76,772,521
Rent (Note 21)	82,975,565	61,298,452	54,848,386
Repairs and utilities	51,934,737	42,861,994	43,647,925
Travel, transportation and entertainment	41,512,230	25,081,854	27,617,306
Taxes, licenses and registrations	16,255,709	17,941,826	18,085,075
Freight costs	13,438,978	5,769,613	6,307,522
Insurance	7,298,049	8,912,396	8,448,574
Complimentary	5,782,009	9,732,072	9,690,415
Others	37,243,204	52,503,426	32,392,030
	₱1,364,221,238	₱1,146,092,321	₱1,206,589,233

“Others” consist of toll and market fees, freight and handling fees and entertainment and recreation expenses, among others.

18. General and Administrative Expenses

	2022	2021	2020
Salaries, wages and benefits (see Note 22)	₱535,407,529	₱413,712,548	₱276,787,676
Contracted services and professional fees	117,070,694	103,537,517	125,137,752
Depreciation (see Notes 8 and 21)	84,579,374	89,873,242	44,416,912
Repairs and utilities	55,208,310	41,585,552	22,615,882
Supplies and transportation	43,354,839	22,911,007	15,742,709
Meetings and entertainment	17,297,706	10,450,752	10,240,200
Taxes, licenses and registrations	16,860,257	16,690,843	37,780,723
Sanitary and hauling expenses	12,973,765	7,868,070	2,381,132
Management fees	9,364,497	7,044,343	2,380,152
Provision for impairment on receivables-net (see Note 5)	8,718,772	7,625,558	—
Rent (see Note 21)	5,740,645	2,422,375	—
Insurance	784,880	1,364,161	337,682

(Forward)



	2022	2021	2020
Revaluation loss on interest in a joint venture (Note 10)	₱-	₱-	₱11,861,275
Others	36,181,994	32,675,021	12,684,415
	₱943,543,262	₱757,760,989	₱562,366,510

“Others” consist of donations and miscellaneous expenses, among others.

19. Other Income

	2022	2021	2020
Sale of scrap materials and cullets	₱-	₱3,963,608	₱7,755,998
Others	8,455,924	2,063,231	6,755,163
	₱8,455,924	₱6,026,839	₱14,511,161

Sale of scrap materials and cullets is presented net of selling costs.

Others pertains to incentives earned from suppliers upon reaching certain amount of purchases, among others.

20. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operational decisions. Parties are considered to be related if they are subject to common control and common significant influence. Related parties may be individuals or corporate entities. Transactions with related parties are based on terms agreed to by the parties.

Transactions during the years ended December 31 with related parties are set out below:

Category	Year	Revenues	Interest Income	Costs and Expenses	Actual Lease Payments (see Note 21)
Stockholder					
Zest-O Corporation (see Notes 20a)	2022	₱1,083,690	₱-	₱91,277,509	₱27,665,162
	2021	₱21,226,744	₱-	₱53,919,057	₱29,545,318
	2020	₱3,435,876	₱-	₱33,505,538	₱24,173,442
Entities under common control:					
Mega Asia Bottling Corporation (see Notes 20b)	2022	-	-	203,394,723	169,522,254
	2021	-	-	252,367,074	63,724,071
	2020	-	-	237,036,619	38,041,967
AMY Leasing Company (AMY); (see Note 20c)	2022	-	-	1,136,945	1,121,922
	2021	-	-	717,457	655,702
	2020	-	-	642,974	536,038
Asiawide Refreshments Corporation (see Notes 20d)	2022	-	-	16,531,311	20,367,048
	2021	-	-	19,457,109	20,367,048
	2020	-	-	17,359,004	15,614,737
Bev-pack Incorporated. (Bev-pack; see Note 20f)	2022	-	-	259,026,361	-
	2021	-	-	206,620,775	-
	2020	-	-	195,583,873	-

(Forward)



Category	Year	Revenues	Interest Income	Costs and Expenses	Actual Lease Payments (see Note 21)
Solmac Marketing Inc. (Solmac; see Note 20g)	2022	₱-	₱-	₱89,613,948	₱7,019,942
	2021	₱-	₱-	₱43,563,369	₱8,423,954
	2020	₱-	₱-	₱39,772,012	₱6,152,143
SMI Development Corporation (see Note 20h)	2022	-	-	6,487,127	8,089,320
	2021	-	-	7,662,408	8,089,320
	2020	-	-	6,964,679	6,336,634
Philippine Business Bank (PBB, Note 20i)	2022	-	34,445,225	-	-
	2021	-	33,894,210	-	-
	2020	-	48,219,095	-	-
Royal Crown Cola International, LLC (see Note 20j)	2022	-	-	301,218,251	-
	2021	-	-	165,016,165	-
	2020	-	-	200,193,627	-

Outstanding balances as of December 31 with related parties are set out below:

Category	Year	Cash and Cash Equivalents/ Short term investments	Due from Related Parties (see Note 5)	Trade Payables (see Note 12)	Due to Related Parties (see Note 12)	Terms	Conditions
Stockholder							
Zest-O Corporation (see Notes 20a)	2022	₱-	₱ 82,092,574	₱-	₱ 103,265,496	Non-interest bearing;	No impairment;
	2021	₱-	₱89,211,642	₱-	₱67,309,122	due and demandable	Unsecured
Entities under common control:							
Mega Asia Bottling Corporation (see Notes 20b)	2022	-	101,640	-	144,415,834	Non-interest bearing;	No impairment;
	2021	-	549,251	-	217,609,913	due and demandable	Unsecured
Asiawide Refreshments Corporation (see Notes 20d)	2022	-	-	-	1,851,659	Non-interest bearing;	No impairment;
	2021	-	5,000	-	2,146,762	due and demandable	Unsecured
Bev-pack Incorporated. (Bev- pack; see Note 20f)	2022	-	862,547	109,667,859	-	Non-interest bearing;	No impairment;
	2021	-	820,491	39,995,230	-	due and demandable	Unsecured
SMI Development Corporation (see Note 20h)	2022	-	-	-	1,922,761	Non-interest bearing;	Unsecured
	2021	-	-	-	1,778,501	due and demandable	
Philippine Business Bank (PBB, Note 20i)	2022	1,911,266,422	21,428	-	-	Interest bearing	Secured
	2021	1,690,211,651	-	-	-	Interest bearing	Secured
ARC Thailand (see Note 20e)*	2022	-	-	-	-	Non-interest bearing;	Unsecured
	2021	-	-	-	-	due and demandable	
Royal Crown Cola International, LLC (see Note 20j)	2022	-	-	168,603,668	-	Non-interest bearing;	No impairment;
	2021	-	-	49,745,135	-	due and demandable	Unsecured
	2022	₱1,911,266,422	₱83,078,189	₱278,271,527	₱251,455,750		
	2021	₱1,690,211,651	₱90,586,384	₱ 89,740,365	₱288,844,298		

*Net of allowance for impairment losses amounting to ₱8.34 million as of December 31 2022 and 2021.

- a. Zest-O Corporation (Zest-O) purchased various raw materials from ARCRC amounting to ₱1.08 million, ₱21.23 million, ₱3.44 million in 2022, 2021 and 2020, respectively.

ARCRC entered into various lease agreements with Zest-O for the use of its land, building facilities, and machinery and equipment located in Luzon (see Note 21).

Zest-O has tolling arrangements with ARCRC as a contract packer and filler for carbonated beverages in Polyethylene Terephthalate (PET) bottles. Total tolling expense amounted to ₱31.80 million in 2022, ₱0.21 million in 2021 and ₱6.69 million in 2020.



ARCRC also purchased various raw materials from Zest-O amounting to ₱20.78 million and ₱9.02 million in 2022 and 2021, respectively (nil in 2020).

ARCRC also incurred its share on utilities expense on the leased properties amounting to ₱43.96 million and ₱13.69 million in 2022 and 2021, respectively (nil in 2020).

- b. ARCRC entered into various lease agreements with Mega Asia Bottling Corporation (Mega Asia) for the use of its land and building situated in various locations in the country (see Note 21).

Mega Asia also provides specialty contractor services in all plants except Cabuyao. Under the agreement, ARCRC shall pay a fixed monthly service fee totaling of ₱35.14 million, ₱73.50 million and ₱73.50 million in 2022, 2021 and 2020, respectively (see Note 15).

In May 2022, ARCRC absorbed 209 employees from Mega Asia for plants located in Kaybiga, Pampanga, Pangasinan, Isabela, Davao, Iloilo and Tagoloan. The specialty contractor services ceased thereafter.

- c. The Parent Company entered into lease agreement with AMY Leasing Company for the use of its office space in Makati City (see Note 21).
- d. ARCRC entered into a lease agreement with Asiawide Refreshments Corporation (Asiawide) for the use of its land and building situated in Sitio Puting Bato, Inarawan, Antipolo City.

ARCRC also incurred its share in electricity and telecommunication costs to the leased properties amounting to ₱0.19 million, ₱0.17 million and ₱0.16 million in 2022, 2021 and 2020, respectively.

- e. The Parent Company made advances to ARC Thailand in 2017 and 2018 for various expenditures totaling to ₱8.34 million and remained outstanding as of December 31, 2022 and 2021.

Impairment losses on due from ARC Thailand was provided in 2021 amounting to ₱8.34 million [see Note 18].

- f. Bev-pack Incorporated supplies the caps for ARCRC's production of 800 ml bottled softdrinks. Total purchases made amounted to ₱259.03 million, ₱206.62 million and ₱195.58 million in 2022, 2021 and 2020, respectively.
- g. ARCRC has a lease agreement with Solmac Marketing Inc. (Solmac) for its corporate office in Makati City (see Note 21).

ARCRC also incurred its association dues and water utilities in relation to the leased properties amounting to ₱0.90 million in 2022 and ₱0.96 million in 2021 (₱1.49 million in 2020).

ARCRC purchased labeling materials from Solmac amounting to ₱36.93 million in 2022 and ₱35.91 million in 2021 (₱30.92 million in 2020).

- h. On February 1, 2014, ARCRC entered into a lease agreement with SMI for the use of its 16,398 sq. meter land in Antipolo.



- i. The Group has cash and cash equivalents with Philippine Business Bank that earns average interest rate of 0.1875% to 5.25 %.
- j. The Group purchases concentrates used in the production of soft drinks from Royal Crown Concentrates, Inc. amounting to ₱301.22 million, ₱165.02 million and ₱200.19 million in 2022, 2021 and 2020 respectively.
- k. The compensation of key management personnel are as follows:

	2022	2021	2020
Salaries and wages	₱54,859,903	₱28,339,675	₱29,309,916
Allowances and benefits	2,019,163	2,658,482	1,408,644
	₱56,879,066	₱30,998,157	₱30,718,560

21. Lease Agreements

The Group has lease contracts for various items of land, building, and office space used in its operations. Leases of land and office spaces generally have lease terms between one (1) and six (6) years, while other equipment generally have lease terms between one (1) and three (3) years. The Group's obligations under its leases are secured by the lessor's title to the leased assets. There are several lease contracts that include extension and termination options and variable lease payments, which are further discussed below.

The Group also has certain leases of machinery with lease terms of 12 months or less. The Group applies the 'short-term lease' recognition exemptions for these leases.

The rollforward analysis of the right-of-use assets as of and for the year ended December 31, 2022 and 2021 follows:

<u>2022</u>	Land	Building	Office Space	Total
Cost				
Beginning balance	₱493,266,335	₱60,930,278	₱38,882,551	₱593,079,164
Additions	-	55,561,392	-	55,561,392
Adjustments	-	-	(1,345,963)	(1,345,963)
Retirements*	(117,200,451)	(20,458,796)	-	(137,659,247)
Ending balance	376,065,884	96,032,874	37,536,588	509,635,346
Accumulated Depreciation				
Beginning balance	341,120,603	44,002,729	16,471,421	401,594,753
Depreciation (Notes 16, 17 and 18)	109,369,369	13,059,571	5,827,172	128,256,112
Retirements*	(90,389,991)	(20,458,796)	-	(110,848,787)
Ending balance	360,099,981	36,603,504	22,298,593	419,002,078
Net Book Value	₱15,965,903	₱59,429,370	₱15,237,995	₱90,633,268

* Retirements arise from the end of the lease term and pretermination of lease in 2022.



2021

	Land	Building	Office Space	Total
Cost				
Beginning balance	₱664,731,514	₱58,173,245	₱38,882,551	₱761,787,310
Additions	6,550,865	2,757,033	–	9,307,898
Retirements*	(178,016,044)	–	–	(178,016,044)
Ending balance	493,266,335	60,930,278	38,882,551	593,079,164
Accumulated Depreciation				
Beginning balance	402,824,325	27,491,211	8,573,139	438,888,675
Depreciation (Notes 16, 17 and 18)	116,312,322	16,511,518	7,898,282	140,722,122
Retirements*	(178,016,044)	–	–	(178,016,044)
Ending balance	341,120,603	44,002,729	16,471,421	401,594,753
Net Book Value	₱152,145,732	₱16,927,549	₱22,411,130	₱191,484,411

*Retirements arise from the end of the lease term in 2021.

The rollforward analysis of lease liability follows:

	2022	2021
Beginning balance	₱235,235,977	₱370,334,534
Additions	54,506,115	8,272,897
Interest expense	13,848,212	25,904,547
Termination	(33,583,376)	–
COVID-19 rent concessions	(10,622,676)	(5,719,991)
Payments	(150,456,089)	(163,556,010)
	108,928,163	235,235,977
Less: current portion	(38,875,083)	(195,878,936)
Non-current lease liability	₱70,053,080	₱39,357,041

The following are the amounts recognized in the consolidated statement of comprehensive income:

	2022	2021	2020
Depreciation expense of right-of-use assets	₱117,633,436	₱135,002,131	₱129,678,630
Interest expense on lease liabilities	13,848,212	25,904,547	34,330,910
Rent expenses on short-term leases	197,696,165	195,644,054	157,235,072
Loss (gain) on terminated lease	1,833,378	–	(53,068)
Total amount recognized in statement of income	₱331,011,191	₱356,550,732	₱321,191,544



Depreciation expense charged to operations as follows:

	2022	2021	2020
Cost of sales and services (see Note 16)	₱36,903,399	₱39,753,717	₱52,704,972
Selling and marketing expenses (see Note 17)	64,615,589	76,605,218	60,776,595
General and administrative expenses (see Note 18)	16,114,448	18,643,196	16,197,063
	₱117,633,436	₱135,002,131	₱129,678,630

Rent expense on short-term leases charged to operations are as follows:

	2022	2021	2020
Cost of sales and services (see Note 16)	₱108,979,955	₱131,923,227	₱102,386,686
Selling and marketing expenses (see Note 17)	82,975,565	61,298,452	54,848,386
General and administrative expenses (see Note 18)	5,740,645	2,422,375	–
	₱197,696,165	₱195,644,054	₱157,235,072

In 2022 and 2021, the Group received rent concessions from lessors amounting to ₱10.62 million and ₱5.72 million, respectively accounted for as negative variable lease payments in the consolidated statement of comprehensive income.

Future minimum lease payments are as follows:

	2022	2021	2020
Within one year	₱44,943,857	₱141,545,051	₱172,378,886
More than one year	77,385,712	218,536,865	255,692,595
	₱122,329,569	₱360,081,916	₱428,071,481

Details of the Group's lease commitments follows:

Lease Agreements with Mega Asia, a related party (see Note 20)

- a. ARCRC leases a piece of land and building located in Pampanga for three (3) years commencing from February 1, 2014 to January 31, 2017 and was extended for another 3-year lease until January 31, 2020 and was further extended to January 31, 2023.

Upon mutual agreement of both parties, the lease contract was renewed for another year until January 31, 2024.



- b. ARCRC leases a piece of land and building located in Cagayan de Oro, Misamis Oriental for three (3) years commencing from February 1, 2014 to January 31, 2017 and was extended for another 3-year lease until January 31, 2020. The lease was subsequently renewed for one year in 2020, 2021 and 2022 upon mutual agreement of both parties.
- c. ARCRC leases a piece of land and building located in Pangasinan for three (3) years commencing from February 1, 2014 to January 31, 2017 and was extended for another 3-year lease until January 31, 2020. The lease was subsequently renewed for one year in 2020, 2021 and 2022 upon mutual agreement of both parties.
- d. ARCRC leases a piece of land and building located in Isabela for three (3) years commencing from February 1, 2014 to January 31, 2017 and was extended for another 3-year lease until January 31, 2020. The lease was subsequently renewed for one year in 2020, 2021 and 2022 upon mutual agreement of both parties.
- e. ARCRC leases a piece of land and building located in Davao for three (3) years commencing from February 1, 2014 to January 31, 2017 and was extended for another 3-year lease until January 2020. The lease was subsequently renewed for one year in 2020, 2021 and 2022 upon mutual agreement of both parties.
- f. ARCRC leases a piece of land and building located in Cabuyao, Laguna for one (1) year commencing from February 1, 2018 to January 31, 2019, renewable upon mutual agreement of the parties. The lease was subsequently renewed for one year in 2020, 2021 and 2022.

The above lease agreements require the Group to pay rental security deposits amounted to ₱350.31 million and ₱349.82 million as of December 31, 2022 and 2021 (see Note 7).

Total depreciation expense on right-of-use assets and interest expense on lease liabilities amounted to ₱27.77 million and ₱1.88 million in 2022, ₱27.28 million and ₱4.60 million in 2021 and ₱40.82 million and ₱7.06 million in 2020, respectively. Total rent expense from short-term lease amounted to ₱141.71 million in 2022, ₱148.01 million in 2021 and ₱123.57 million in 2020.

Lease Agreements with Zest-O, a related party (see Note 20)

On February 1, 2017, ARCRC leases a piece of land and building on which the manufacturing plant and administrative office of the Company are located in Kaybiga, Novaliches, Quezon City for a period of three (3) years up to 2020 further extended until 2023.

Upon mutual agreement of both parties, the lease contract was renewed for another year until January 31, 2024.

Total depreciation expense on right-of-use assets and interest expense on lease liabilities amounted to ₱27.79 million and ₱1.91 million in 2022, ₱27.79 million and ₱4.69 million in 2021 and ₱27.79 million and ₱7.09 million in 2020, respectively.

Lease Agreements with Solmac, a related party (see Note 20)

- a. Solmac Marketing Inc. is the owner of the building where the corporate office of ARCRC is located. ARCRC occupies 13 units with average rental of ₱341.20 per sq. meter for 2022 and 2021. Average rental for 2019 was ₱275.61 per sq. for 12 units.



Rental security deposit amounted to ₱1.17 million and ₱1.14 million as of December 31, 2022 and 2021, respectively. Total depreciation on right-of-use assets and interest expense on lease liabilities amounted to ₱5.44 million and ₱1 million in 2022, ₱5.27 million and ₱1.42 million in 2021 and ₱5.19 million and ₱1.75 million in 2020, respectively.

Total depreciation on right-of-use asset and interest expense on lease liability amounted to ₱5.44 million and ₱1 million in 2022 and ₱5.27 million and ₱1.42 million in 2021, respectively.

Others

- a. ARCRC entered into a lease agreement with Asiawide, a related party, for a lease of a piece of land and building located at Km. 27 Sitio Puting Bato, Inarawan, Antipolo City. The lease shall be for three (3) years commencing from February 1, 2014 to January 31, 2017 and was extended until 2020. The lease was further extended to January 31, 2023 and subsequently renewed for another year effective until January 31, 2024.

Total depreciation on right-of-use assets and interest expense on lease liability amounted to ₱18.18 million and ₱1.27 million in 2022, to ₱18.18 million and ₱3.11 million in 2021 and ₱18.18 million and ₱4.70 million in 2020, respectively.

- b. ARCRC entered into a lease agreement with SMI, a related party, for a lease of a piece of land in Antipolo City. The lease shall be for three (3) years commencing from February 1, 2017 to January 31, 2020 and was further extended until 2023.

Upon mutual agreement of both parties, the lease contract was renewed for another year until January 31, 2024.

Total depreciation on right-of-use asset and interest expense on lease liability amounted to ₱7.22 million and ₱0.50 million in 2022, ₱7.22 million and ₱1.23 million in 2021 and ₱7.22 million and ₱1.87 million in 2020, respectively.

- c. ARCRC entered into various lease agreements from third parties for lease of land and office space located in various locations. Total depreciation and interest expense recognized in relation to these leases amounted to ₱36.03 million and ₱5.52 million in 2022, ₱46.63 million and ₱8.41 million in 2021, and ₱45.75 million and ₱11.06 million in 2020, respectively. Rental security deposit amounted to ₱6.75 million and ₱11.49 million as of December 31, 2022 and 2021, respectively.
- d. On August 20, 2015, the Parent Company entered into a lease agreement with AMY Leasing Company for the use of its office space in Makati City. The contract is for the period of five years which was subsequently extended until January 1, 2025 under the same term. The rental fee is subject to annual escalation rate of 5%.

Total depreciation on right-of-use asset amounted to ₱0.52 million in 2022, 2021 and 2020, respectively. Total interest expense on lease liability amounted to ₱0.88 million, ₱0.11 million and ₱0.12 million in 2022, 2021 and 2020 respectively.

- e. On October 5, 2021, the Parent Company entered into a new lease agreement with AMY Leasing Company for the use of additional office space in Makati City. The contract is for the period of one (1) year renewable upon mutual agreement of both parties. The lease contract was accounted for as short-term lease. The lease was subsequently renewed in 2022 and 2023.



- f. On March 1, 2016, AEI has entered into a lease agreement with FTI for the lease of the corporate office and commissary. The lease term will end on December 31, 2020 and is subject to 5% annual escalation per year starting the second year of lease term. The monthly lease payments provided in the agreement amounts to ₱0.34 million, exclusive of 12% management fee and output VAT. AEI leases commercial spaces which it occupies for its operations during the period of the lease with option to renew as per agreement.

On January 1, 2020, AEI renewed its lease agreement that will end on December 31, 2025 and is subject to 5% annual escalation per year starting the second year of lease term. The monthly lease payments provided in the agreement amounts to 0.46 million, exclusive of 12% management fee and output VAT.

22. Retirement Liability

The Group has a funded, noncontributory defined benefit retirement plan covering substantially all of its regular employees. The defined retirement benefit obligation is determined using the projected unit credit method.

The net retirement benefits costs recognized in the consolidated statements of comprehensive income for the years ended December 31, 2022, 2021 and 2020 are as follows:

	2022	2021	2020
Service cost	₱24,507,828	₱28,201,368	₱25,280,886
Net interest cost	5,808,233	4,553,579	682,392
Retirement benefits costs	₱30,316,061	₱32,754,947	₱25,963,278

Retirement benefits costs charged to operations as follows:

	2022	2021	2020
Cost of sales and services (see Note 16)	₱1,790,582	₱1,053,766	₱835,270
Selling and marketing expenses (see Note 17)	10,030,690	10,544,631	8,358,224
General and administrative expenses (see Note 18)	18,494,789	21,156,550	16,769,784
	₱30,316,061	₱32,754,947	₱25,963,278

Retirement liability recognized in the consolidated statements of financial position as of December 31, 2022 and 2021 are as follows:

	2022	2021
Present value of defined benefit obligation	₱175,455,592	₱202,643,129
Fair value of plan assets	(85,070,999)	(87,604,094)
Balance at end of year	₱90,384,593	₱115,039,035



The present value of defined benefit retirement obligation as of December 31, 2022 and 2021 are as follows:

	2022	2021
Balance at beginning of year	₱202,643,129	₱218,391,965
Service cost	24,507,828	28,201,368
Interest cost	10,188,438	8,337,130
Benefits paid	(4,286,746)	(27,945,593)
Remeasurement loss (gain) due to change in:		
Financial assumptions	(47,685,282)	(33,950,561)
Demographic assumptions	-	(155,973)
Experience adjustments	(9,911,775)	9,764,793
Balance at end of year	₱175,455,592	₱202,643,129

The changes in fair value of plan assets are as follows:

	2022	2021
Balance at beginning of year	₱87,604,094	₱100,626,356
Contributions	44,816	10,000,000
Interest income	4,380,205	3,783,551
Benefits paid	(3,940,592)	(25,265,583)
Actuarial loss from experience adjustments	(3,017,524)	(1,540,230)
Balance at end of year	₱85,070,999	₱87,604,094

The plan assets are being held by trustee bank and an insurance company. The investing decisions of the Plan are made by certain officers duly authorized by the BOD. The latest actuarial valuation report is as of December 31, 2022.

The net plan assets as of December 31, 2022 and 2021 are as follows:

	2022	2021
Cash and cash equivalents	₱16,655,526	₱17,227,118
Investment in common fund of insurance company	68,415,473	70,376,976
	₱85,070,999	₱87,604,094

The cumulative amount of remeasurement gain as of December 31, 2022 and 2021 follows:

	2022	2021
Beginning balance	₱52,144,128	₱ 29,342,617
Remeasurement gain on defined benefit obligation	57,597,056	24,341,741
Remeasurement loss on plan assets	(3,017,524)	(1,540,230)
Balance at end of year	106,723,660	52,144,128
Tax effect	(26,680,915)	(17,198,699)
Cumulative remeasurement gain, net of tax	₱80,042,745	₱34,945,429



The principal assumptions used to determine the retirement benefit obligation as of December 31 are as follows:

	2022	2021
Discount rate:		
Beginning	3.76% to 5.18%	3.76% to 4.06%
End	3.76% to 7.34%	3.76% to 5.18%
Future salary increases:		
Beginning	2.00% to 5.00%	2.00% to 5.00%
End	2.00% to 5.00%	2.00% to 5.00%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming all other assumptions were held constant:

Assumptions	Increase (decrease)	Increase (decrease) in defined benefit obligation	
		2022	2021
Discount rate	+100bps	(₱17,247,222)	(₱23,617,427)
	-100bps	20,312,314	28,505,327
Salary increase rate	+100bps	20,790,163	28,330,539
	-100bps	(14,047,551)	(24,019,574)

The average duration of the retirement at the end of the reporting date is 20 years.

Shown below is the maturity analysis of the undiscounted benefit payments:

	2022	2021
More than 1 year to 5 years	₱62,277,299	₱53,188,378
More than 5 years to 10 years	1,225,204,082	107,224,956

23. Income Taxes

The current provision for income tax in 2022 and 2021 represents the regular corporate income tax or minimum corporate income tax, whichever is higher.

The components of the Group's net deferred tax assets as of December 31, 2022 and 2021 are as follows:

	2022	2021
Items recognized in profit or loss		
Deferred tax asset:		
Net operating loss carry over (NOLCO)	₱45,104,602	₱56,041,671
Retirement benefits liability	49,277,063	41,795,791
Allowance for impairment loss on receivables	26,676,909	24,497,217

(Forward)



	2022	2021
Lease liabilities	₱27,072,878	₱58,808,994
Unrealized foreign exchange loss	–	5,215,297
Allowance for inventory obsolescence and condemnation	2,452,824	3,296,259
Unamortized past service costs	282,530	491,319
Deferred tax liability:		
Right of use assets	(22,547,312)	(47,871,102)
Unrealized foreign exchange gain	(472,962)	–
Customer relationships (Note 11)	(44,748,646)	(45,934,040)
	83,097,886	96,341,406
<i>Items recognized directly in other comprehensive income</i>		
<i>Deferred tax liability on retirement liability</i>	(26,680,915)	(17,198,699)
Net deferred tax asset	₱56,416,971	₱79,142,707

The reconciliation of income tax computed based on the statutory income tax rates to the provision for income tax in the consolidated statement of comprehensive income is as follows:

	2022	2021	2020
Income tax at statutory tax rates at 25% in 2022 and 2021 and 30% in 2020	(₱13,163,037)	(₱56,988,752)	₱28,377,890
Adjustments in income tax resulting from:			
Interest income already subjected to final tax	(9,058,288)	(6,216,086)	(15,496,827)
Nondeductible expenses	1,836,580	4,312,609	4,938,550
Movements in NOLCO, excess MCIT over RCIT and temporary differences for which no deferred tax assets were recognized	74,812,359	14,141,694	4,034,020
Share in net income of a joint venture	–	–	(844,864)
Effect of remeasurement of current income tax arising from change in tax rate due to CREATE Act	–	11,904,192	–
	₱54,427,614	(₱32,846,343)	₱21,008,769



The Group did not recognize deferred income tax assets for the items presented below. Management believes that it may not be probable that sufficient taxable income will be available in the future against which the tax benefits can be realized prior to their expiration or reversal.

	2022	2021	2020
Excess MCIT	₱30,280,920	₱13,667,950	₱130,502
NOLCO	246,088,152	1,005,443	1,005,443

On September 30, 2020, the BIR issued Revenue Regulations No. 25-2020 implementing Section 4(b) of “Bayanihan to Recover As One Act” which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As of December 31, 2022, details of NOLCO which pertain to ARCHI, MHI and ARCRC follows:

	Beginning Balance	Addition	Ending Balance	Expiry Year
2022	₱–	₱201,334,426	₱201,334,426	2025
2021	224,166,689	–	224,166,689	2026
2020	1,005,443	–	1,005,443	2025
	₱225,172,132	₱201,334,426	₱426,506,558	

As of December 31, 2022, details of MCIT which pertains to MHI and ARCRC as follows:

	Beginning Balance	Addition	Ending Balance	Expiry Year
2022	₱–	₱16,602,970	₱16,602,970	2025
2021	13,547,448	–	13,547,448	2024
2020	130,502	–	130,502	2023
	₱13,677,950	₱16,602,970	₱30,280,920	

24. Financial Risk Management and Capital Management

The main purpose of the Group’s dealings in financial instruments is to fund its operations, capital expenditures and financing activities.

The main risks arising from the Group’s financial instruments are credit risk, liquidity risk and foreign currency risk.

The BOD has overall responsibility for the establishment and oversight of the Group’s risk management framework. The Group’s risk management policies are established to identify and manage the Group’s exposure to financial risks, to set appropriate transaction limits and controls and to monitor and assess risks and compliance to internal control, identify and manage the Group’s exposure to financial risks, to set appropriate transaction limits and controls and to monitor and assess risks and compliance to internal control policies. Risk management policies and structure are reviewed regularly to reflect changes in market conditions and the Group’s activities.



Management addresses the risks faced by the Group in the preparation of its annual operating budget. Mitigating strategies and procedures are also devised to address the risks that inevitably occur so as not to affect the Group's operations and forecasted results. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

Credit Risk and Quality

Credit risk is the risk of financial loss to the Group if a counterparty to a financial instrument fails to meet its contractual obligations. The Group's credit risk exposure arises principally from the possibility that the counterparties may fail to fulfill their agreed obligations. To manage such risk, the Group monitors its receivables on an ongoing basis. The objective is to reduce the risk of loss through default of counterparties.

With respect to credit risk arising from the financial assets of the Group, which comprise cash and cash equivalents, receivables, short-term investments and security deposits, the Group's exposure to credit risk arises from a possible default of the counterparties with a maximum exposure equal to the carrying amounts of these instruments.

An impairment analysis is performed at each reporting date. The mechanics of the ECL calculations and key elements are, as follows:

Probability of default (PD) is an estimate of the likelihood of default over a given time horizon.

Exposure at default (EAD) is an estimate of the exposure at a future default date taking into account expected changes in the exposure after the reporting date.

Loss given default (LGD) is an estimate of the loss arising in the case where a default occurs at a given time.

Financial assets are written off when there is no reasonable expectation of recovery, such as debtor failing to engage in a repayment plan despite collection efforts. Where receivables have been written off, the Group continues to engage enforcement activity to attempt to recover the receivables due. Where recoveries are made, these are recognized in profit or loss.

Financial assets that are over 30 days or more are not considered in default when the reason for non-payment was due to administrative oversight or other reasonable circumstances rather than resulting from financial difficulty of the borrower.

An impairment analysis is performed using a provision matrix for trade and other receivables to measure expected credit losses. The provision rates are based on days past due of customers. Generally, trade and other receivables are written-off if past due for more than a year and are not subjected to enforcement activity.

Set out in the succeeding page is the information about the credit risk exposure on the Group's trade receivables, receivables from officers and employees and due from related parties as of December 31, 2022 and 2021 using a provision matrix:



December 31, 2022:

	Days Past Due				Total
	Current	1-30 Days	31-60 Days	>60 Days	
Expected credit loss rate	%0.80%	%4.47%	%12.73%	%47.39%	
Estimated total gross carrying amount at default	₱471,115,617	₱87,221,872	₱25,361,498	₱202,123,799	₱785,822,786
Expected credit loss	3,770,606	3,897,959	3,228,263	95,810,806	106,707,634

December 31, 2021:

	Days Past Due				Total
	Current	1-30 Days	31-60 Days	>60 Days	
Expected credit loss rate	0.0% to 0.95%	1.78%	3.88%	36.71% to 100%	
Estimated total gross carrying amount at default	₱267,029,054	₱58,859,791	₱2,121,685	₱261,811,890	₱589,822,421
Expected credit loss	761,628	1,045,758	82,348	96,099,128	97,988,862

The Group's other financial assets at amortized cost are composed of cash and cash equivalent, short term investment and security deposit. For cash and cash equivalents and short-term investments which are maintained in financial institution graded by the external credit rating agency, the Group applies the low credit risk simplification where the Group measures the ECL on a 12-month basis based on the PD and LGD which are publicly available. The Group also evaluates the credit rating of the banks and other financial institutions to determine whether the debt instruments has significantly increased in credit risk and to estimate ECLs.

For security deposit, the Group limits its exposure on credit risk by engaging to related parties or third parties with good credit standing and reputation in the industry. It is the Group's policy to measure ECL on this financial assets on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to the following factors:

- Actual or expected external and internal credit rating downgrade;
- Existing or forecasted adverse changes in business, financial or economic conditions; and
- Actual or expected significant adverse changes in the operating results of the borrower.

Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group manages liquidity risk by maintaining a balance between continuity of funding and flexibility. Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements. Management closely monitors the Group's future and contingent obligations and sets up required cash reserves as necessary in accordance with internal policies.



The table below shows the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

2022					
	Due and Demandable	Within 6 Months	6 to 12 Months	Over 1 year	Total
Cash and cash equivalents	₱1,081,110,917	₱ 1,000,586,963	₱-	₱-	₱ 2,081,697,880
Short term investment	-	470,000,000	-	-	470,000,000
Trade and other receivables*	581,308,196	84,510,259	-	-	665,818,455
Security deposits	-	-	353,057,679	26,470,372	379,528,051
	1,662,419,113	1,555,097,222	353,057,679	26,470,372	3,597,044,386
Trade and other payables**	(2,595,497,798)	-	-	-	(2,595,497,798)
Short-term loans payable***	-	(40,128,432)	(166,625,724)	-	(206,754,156)
Lease liabilities****	-	(22,471,928)	(22,471,929)	(77,385,712)	(122,329,569)
Long-term loans payable***	-	-	(34,270,666)	(145,133,612)	(179,404,278)
Dividends payable	(2,695,818)	-	-	-	(2,695,818)
(Forward)					
	(2,598,193,616)	(62,600,361)	(223,368,319)	(222,519,324)	(3,106,681,619)
Liquidity Position (Gap)	(₱935,774,503)	₱1,492,496,861	₱129,689,360	(₱196,048,952)	₱490,362,767

*Excluding receivables from officers and employees amounting to ₱49.66 million

**Excluding statutory payables amounting to ₱59.98 million

***Inclusive of future interest payment

****Undiscounted minimum lease payment and inclusive of future interest payment

2021					
	Due and Demandable	Within 6 Months	6 to 12 Months	Over 1 year	Total
Cash and cash equivalents	₱503,150,109	₱601,917,858	₱-	₱-	₱1,105,067,967
Short term investment	-	1,111,596,724	-	-	1,111,596,724
Trade and other receivables*	460,342,392	19,132,054	-	-	479,474,446
Security deposits	-	-	322,463,218	58,738,914	381,202,132
	963,492,501	1,732,646,636	322,463,218	58,738,914	3,077,341,269
Trade and other payables**	(1,516,896,282)	-	-	-	(1,516,896,282)
Short-term loans payable***	-	(12,634,180)	(25,625,724)	-	(38,259,904)
Lease liabilities****	-	(72,124,959)	(69,420,092)	(218,536,865)	(360,081,916)
Long-term loans payable***	-	-	(34,270,666)	(195,531,948)	(229,802,614)
Dividends payable	(2,695,818)	-	-	-	(2,695,818)
	(1,519,592,100)	(84,759,139)	(129,316,482)	(414,068,813)	(2,147,736,534)
Liquidity Position (Gap)	(₱556,099,599)	₱1,647,887,498	₱193,146,736	(₱355,329,899)	₱929,604,735

*Excluding receivables from officers and employees amounting to ₱34.56 million

**Excluding statutory payables amounting to ₱59.02 million

***Inclusive of future interest payment

****Undiscounted minimum lease payment and inclusive of future interest payment

Foreign Exchange Risk

Foreign exchange risk is the risk to earnings or capital arising from changes in foreign exchange rates. The Group uses the Peso (₱) as its functional currency and is therefore exposed to foreign exchange movements, primarily on the US Dollar (\$). The Group follows a policy to manage this risk by closely monitoring its cash flow position and by providing forecast on its exposures in non-peso currency.



The balances of the Group's financial assets and liabilities denominated in foreign currency translated in Philippine peso, as of December 31, 2022 and 2021, are as follows:

	2022			
	Original Currency in \$	Translated in ₱	Original Currency in €	Translated in ₱
Financial assets:				
Cash and cash equivalents	\$7,273,665	₱405,543,181	€31,735	₱2,140,189
Financial liabilities:				
Trade and other payables	(3,024,010)	(168,603,668)	-	-
Net exposure	\$4,249,655	₱236,939,513	€31,735	₱2,140,189

	2021			
	Original Currency in \$	Translated in ₱	Original Currency in €	Translated in ₱
Financial assets:				
Cash and cash equivalents	\$6,040,502	₱308,056,324	€5,077	₱294,430
Receivables	1,131	57,677	-	-
Financial liabilities:				
Trade and other payables	(975,586)	(49,745,135)	-	-
Net exposure	\$5,066,047	₱258,368,866	€5,077	₱294,430

As of December 31, 2022, and 2021, the exchange rate of Philippine peso (₱) to USD is ₱55.75 and ₱50.99, respectively, while the exchange rate for EUR is ₱67.44 and ₱57.993, respectively.

The table below demonstrates the sensitivity to a reasonably possible change in ₱ to \$ and ₱ to Euro (€) exchange rates, with all other variables held constant, of the Group's income before income tax. There is no other impact on the Group's equity other than those affecting the consolidated statement of comprehensive income.

	Change in exchange rate			
	\$ strengthens by 5%	\$ weakens by 5%	€ strengthens by 5%	€ weakens by 5%
Increase (decrease) in income before income tax				
2022	₱11,846,976	(₱11,846,976)	₱107,009	(₱107,009)
2021	₱12,918,443	(₱12,918,443)	₱14,722	(₱14,722)

Fair Values of Financial Instruments

Fair value is defined as the amount at which the financial instruments could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in a forced liquidation or sale. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models, as appropriate.

The following financial assets and liabilities have carrying values that approximate their fair values as of December 31, 2022 and 2021:



Cash and cash equivalents, trade and other receivables, trade and other payables, short-term loans payable, customer deposits and dividends payable

The carrying amounts of cash and cash equivalents, trade and other receivables, security deposit, trade and other payables, short-term loans payable, customer deposits and dividends payable approximate their fair values due to the short-term maturity of these financial instruments.

Long-term loans payable

Estimated fair values are based on the discounted value of future cash flows using the applicable rates for similar types of loans. Interest rates used in discounting cash flows ranged from 3.48% to 8.00% in 2022 and 2021 using the remaining terms to maturity.

Capital Management

The Group maintains a capital base to cover risks inherent in the business. The primary objective of the Group's capital management is to increase the value of shareholders' investment. The Group sets strategies with the objective of establishing a versatile and resourceful financial management and capital structure upon commencement of its operations.

The BOD has overall responsibility for monitoring of capital in proportion to risk. Profiles for capital ratios are set in the light of changes in the Group's external environment and the risks underlying the Group's business operations and industry. No changes were made in the objectives, policies or processes during the years ended December 31, 2022, 2021 and 2020.

The following table summarizes what the Group considers as its total capital as of December 31:

	2022	2021
Capital stock	₱1,068,393,223	₱1,068,393,223
Additional paid-in capital	1,153,568,289	1,153,568,289
Retained earnings	4,934,638,565	5,025,286,489
	₱7,156,600,077	₱7,247,248,001

25. Notes to Consolidated Statement of Cash flows

Disclosed below is the rollforward of liabilities under financing activities:

December 31, 2022:

	Non-cash Change			Cash Inflow	Cash Outflow	Ending Balance
	Beginning Balance	Additions	Others			
Lease liabilities	₱235,235,977	₱54,506,115	(₱44,206,052)	₱-	(₱136,607,877)	₱108,928,163
Short-term loans	32,135,818	-	-	507,475,032	(333,631,761)	205,979,089
Long-term loans	205,524,029	-	-	-	(25,376,857)	180,147,172
Dividend payable	2,695,818	-	-	-	-	2,695,818
	₱475,591,642	₱54,506,115	(₱44,206,052)	₱507,475,032	(₱495,616,495)	₱497,750,242



December 31, 2021:

	Non-cash Change					Ending Balance
	Beginning Balance	Additions	Others	Cash Inflow	Cash Outflow	
Lease liabilities	₱370,334,534	₱8,272,897	(₱5,719,991)	₱-	(₱137,651,463)	₱235,235,977
Short-term loans	40,043,281	-	-	412,993,526	(420,900,989)	32,135,818
Long-term loans	8,316,152	-	-	200,000,000	(2,792,123)	205,524,029
Dividend payable	2,695,818	-	-	-	-	2,695,818
	₱421,389,785	₱8,272,897	(₱5,719,991)	₱612,993,526	(₱561,344,575)	₱475,591,642

December 31, 2020:

	Non-cash Change					Ending Balance
	Beginning Balance	Dividend Declaration	Additions	Cash Inflow	Cash Outflow	
Lease liabilities	₱417,161,136	₱93,030,018	(₱25,019,475)	₱-	(₱114,837,144)	₱370,334,535
Short-term loans	13,925,126	28,651,229	-	467,796,521	(470,329,595)	40,043,281
Long-term loans	-	7,201,422	-	1,114,730	-	8,316,152
Dividend payable	2,695,818	-	-	-	-	2,695,818
	₱433,782,080	₱128,882,669	(₱25,019,475)	₱468,911,251	(₱585,166,739)	₱421,389,786

See Notes 10 and 11 for the noncash investing activities.

26. Basic/Diluted Earnings (Loss) Per Share

Basic and dilutive earnings (loss) per share is computed as follows:

	2022	2021	2020
Net income (loss)	(₱107,079,761)	(₱195,108,665)	₱73,584,197
Weighted average number of common shares outstanding	1,068,393,223	1,068,393,223	1,068,393,223
Basic and diluted earnings (loss) per share	(₱0.10)	(₱0.18)	₱0.07

As at December 31, 2022 and 2021, there are no potential ordinary shares that have a dilutive effect on the basic EPS of the Parent Company. The Group did not include the stock dividends for distribution in the calculation of EPS, pending the approval of the Philippine SEC to effect the issuance of the related stock dividends (Note 14).

27. Acquisition of RC Global Beverages, Inc. (RCGBI)

On September 6, 2022, the BOD of the Parent Company approved the acquisition of RC Global Beverages, Inc. (RCGBI) from RC Global Ventures Inc. (RCGVI). RCGVI is a wholly owned subsidiary of MCI. RCGBI is a corporation organized under the laws of the British Virgin Islands.



The Parent Company's acquisition of RCGBI provides the Group of a global platform and foreign currency revenues in addition to the current peso revenues from its local operations. It also provides geographic and political/country risk diversification to the Group. The acquisition is also immediately financially accretive to the Group and will strengthen the food and beverage investments portfolio of the Group.

On October 28, 2022, the Parent Company entered into a share purchase with RCGVI for the purchase of 100% shares of RCGBI for a consideration of US \$21,400,000. On January 17, 2023, the acquisition was completed after the fulfillment of agreed closing conditions as provided under the agreement. The carrying amounts of the net assets of RCGBI at acquisition date is not yet available by the date the 2022 consolidated financial statements were approved for issue by the Parent Company's BOD.



28. Segment Information

The business segment is determined as the primary segment reporting format as the Group's risk and rates of return are affected predominantly by each operating segment.

Management monitors the operating results of the business for purposes of making decisions about resource allocation and performance assessment.

For management purpose, the Group is organized into only one operating division, food industry, which primarily consists of operations from ARCRC, AEI and AKPI. Net sales, net income, total assets and total liabilities of the food industry segment as at and for the years ended December 31, 2022, 2021 and 2020, respectively, are as follows:

(in millions)	Food Industry			Others			Elimination			Consolidation		
	2022	2021	2020	2022	2021	2020	2022	2021	2020	2022	2021	2020
Net sales - external customers	₱12,558	₱8,996	₱9,322	₱24	₱-	₱48	₱157	(₱28)	(₱50)	₱12,425	₱8,967	₱9,320
Cost of sales and services	10,337	7,322	7,492	-	-	-	133	(20)	(18)	10,203	7,302	7,474
Net income (loss)	(154)	(199)	48	51	9	1,019	4	(5)-	(993)	107	(195)	74
		-						-			-	
Other information												
Total assets	7,296	6,299	6,836	5,982	5,929	5,940	(2,571)	(2,548)	(2,699)	10,707	9,680	10,077
Total liabilities	3,312	2,204	2,559	14	12	33	(80)	(59)	(218)	3,246	2,157	2,374
Interest expense	27	41	15	-	-	-	-	3	27	27	38	42
Provision for (benefit from) income tax	49	(29)	25	(6)	(2)	(4)	(1)	(2)	-	54	(33)	21



MACAY HOLDINGS, INC. AND SUBSIDIARIES
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AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2022

Annex A: Reconciliation of Retained Earnings Available for Dividend Declaration

Annex B: Map Showing Relationships between and among the Companies in the Group, its Ultimate Parent Company and its Subsidiaries

Annex C: Supplementary Schedules Required by Annex 68-J

- Schedule A. Financial Assets
- Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)
- Schedule C. Amounts Receivable from Related Parties which are Eliminated During the Consolidation of Financial Statements
- Schedule D. Long-term Debt
- Schedule E. Indebtedness to Related Parties
- Schedule F. Guarantees of Securities of Other Issuers
- Schedule G. Capital Stock



MACAY HOLDINGS, INC.**RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND
DECLARATION
FOR THE YEAR ENDED DECEMBER 31, 2022**

Unappropriated retained earnings, as adjusted to available for dividend distribution, beginning of the year	P 3,466,211,583
Less: Deferred tax assets	(10,860,739)
Unappropriated retained earnings, as adjusted to available for dividend distribution, beginning of the year	3,455,350,844
Add: Net income actually earned/realized during the period	
Net income during the period closed to retained earnings	51,084,666
Less: Non-actual/unrealized income net of tax	
Equity in net income of associate/joint venture	—
Unrealized foreign exchange gain – (after tax) except those attributable to cash and cash equivalents)	—
Unrealized actuarial gain	—
Fair value adjustment (mark-to-market) gains	—
Adjustment due to deviation from PFRS-gain	—
Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	—
Add: Non-actual losses	
Depreciation on revaluation increment (after tax)	
Adjustment due to deviation from PFRS-loss	
Loss on fair value adjustment of investment property (after tax)	
Net income actually earned during the period	51,084,666
Add (less):	
Dividend declarations during the period	—
Appropriations of retained earnings during the period	—
Reversal of appropriations	—
Effect of prior period adjustments	—
Movement in deferred tax assets	6,225,139
	6,225,139
Total retained earnings available for dividend declaration, end of the year	P3,512,660,649

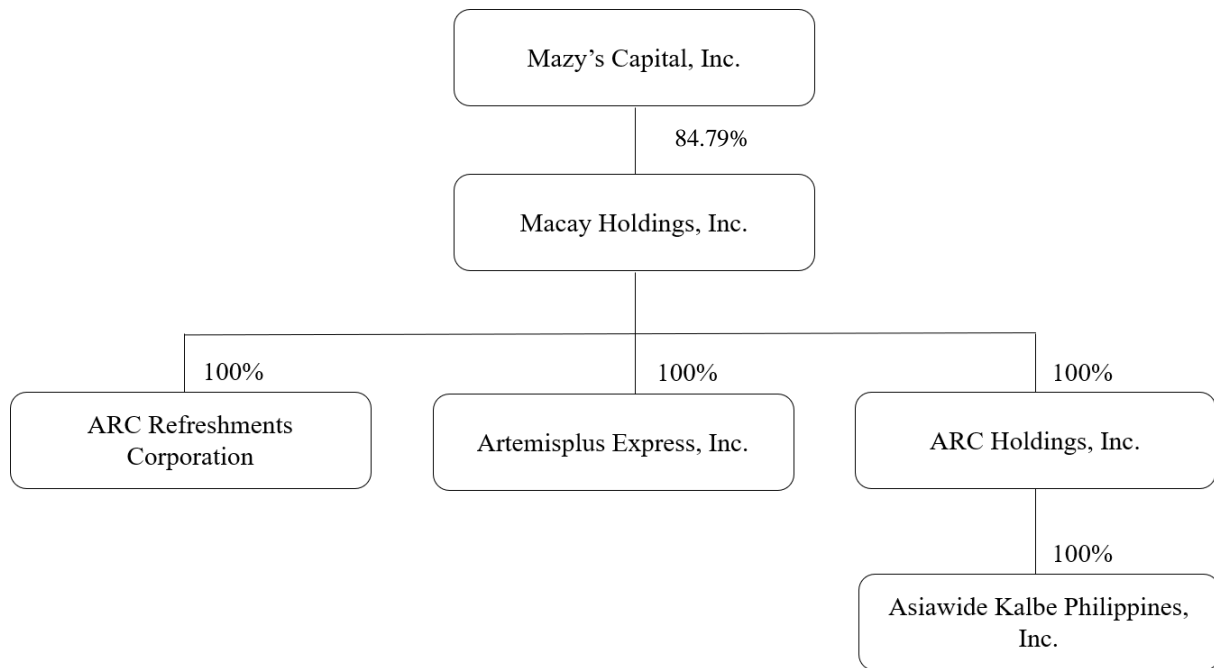
Note: In accordance with SEC Financial Reporting Bulletin No. 14, the reconciliation is based on the Parent Company financial statements.



MACAY HOLDINGS, INC. AND SUBSIDIARIES

MAP SHOWING RELATIONSHIPS BETWEEN AND AMONG THE COMPANIES IN THE GROUP, ITS ULTIMATE PARENT COMPANY AND ITS SUBSIDIARIES

DECEMBER 31, 2022



MACAY HOLDINGS, INC. AND SUBSIDIARIES
SUPPLEMENTARY SCHEDULES REQUIRED BY ANNEX 68-J
AS AT AND FOR THE YEAR ENDED DECEMBER 31, 2022

Bellow are the additional information and schedules required by Revised Securities Regulation Code Rule 68. The information is presented for purpose of filing with the SEC and is not required parts of the basic consolidated financial statements.

Schedule A. Financial Assets

Below is the schedule of financial assets of the Group as of December 31, 2022:

	Name of issuing entity and association of each issue	Amount shown in the balance sheet	Valued based on market quotations at end of reporting period	Income received or accrued
Cash and cash equivalents	N/A	₱2,081,697,880	₱ 2,081,697,880	₱ 22,795,436
Short term investments	N/A	470,000,000	470,000,000	13,437,712
Trade and other receivables				
Trade receivables	N/A	650,556,487	650,556,487	—
Due from related parties	N/A	85,608,335	85,608,335	—
Receivables from officers and employees	N/A	49,657,964	49,657,964	—
Others	N/A	26,082,724	26,082,724	—
Security deposits	N/A	379,528,051	379,528,051	—
		₱3,743,131,441	₱3,743,131,441	₱36,233,148

Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)

Below is the schedule of amounts owed by officers and employees of the Group with balances above ₱100,000.

Amounts owed by Officers and Employees

Name and designation of debtor	Balance at beginning of period	Additions	Amounts collected	Current	Non-current	Balance at the end of the period
Officers and employees	₱13,132,472	₱—	₱—	₱13,132,472	₱—	₱—



Below is the schedule of amounts owed by related parties of the Group.

Amounts owed by Related Parties

Name and designation of debtor	Balance at beginning of period	Additions	Amounts collected	Current	Non-current	Balance at the end of the period
Zest-O	₱89,211,642	₱116,775,291	(₱123,894,359)	₱82,092,574	₱–	₱82,092,574
Philippine Business Bank	–	34,445,225	(34,423,797)	21,428	–	21,428
ARC Thailand	8,343,215	–	–	8,343,215	–	8,343,215
Bev-pack, Inc.	820,491	259,026,361	(258,984,305)	862,547	–	862,547
Asiawide	5,000	–	(5,000)	–	–	–
Mega Asia	549,251	372,916,977	(373,364,588)	101,640	–	101,640
	₱98,929,599	₱783,163,854	(₱790,672,049)	₱91,421,404	₱–	₱91,421,404

Schedule C. Amounts Receivable from Related Parties which are Eliminated During the Consolidation of Financial Statements

Below is the schedule of receivables with related parties which are eliminated in the consolidated financial statements as at December 31, 2022.

**Receivables from related parties which are eliminated during the consolidation
(under Trade and other receivables)**

Name and designation of debtor	Balance at beginning of period	Additions	Amount collected	Amount written off	Current	Noncurrent	Balance at end of period
ARC Refreshments, subsidiary	₱3,880,000	₱–	₱–	₱–	₱3,880,000	₱–	₱3,880,000
Artemisplus Express, Inc.	3,803,549	24,000,000	(720,000)	–	27,083,549	–	27,083,549
	₱7,683,549	₱24,000,000	(₱720,000)	₱–	₱30,963,549	₱–	₱30,963,549

Schedule D. Long-term Debt

As of December 31, 2022, the Group has outstanding long-term debts as follows:

Long-term Debt

Title of Issue and type of obligation	Amount authorized by indenture	Amount shown under caption "current portion of long-term" in related balance sheet	Amount shown under caption "long-term debt" in related balance sheet
Car loan with an annual effective interest rate of 9.09% to 10.95% that will mature in five (5) years	₱171,147,172	₱167,680,227	₱3,466,945
Peso term loan that will mature in seven (7) years	175,000,000	33,333,333	141,666,667



Schedule E. Indebtedness to Related Parties

Below is the Group's indebtedness to related parties.

Indebtedness to related parties		
Name of related party	Balance at beginning of period	Balance at end of period
Mega Asia	₱217,609,913	₱144,415,834
Zest-O	67,309,122	103,265,496
Bev-pack	39,995,230	109,667,859
Asiawide	2,146,762	1,851,659
Royal Crown Cola International, LLC	49,745,135	168,603,668
SMI Development Corporation	1,778,501	1,922,761
	₱378,584,663	₱529,727,277

Schedule F. Guarantees of Securities of Other Issuers

As of December 31, 2022, the Group does not guarantee any securities as indicated in the table below.

Guarantees of Securities of Other Issuers				
Name of issuing entity of securities guaranteed by the company for which this statement is filed	Title of issue of each class of securities guaranteed	Total amount guaranteed and outstanding	Amount owned by person for which statement is file	Nature of guarantee
Not Applicable				
<i>The Group does not have any guarantees of securities of other issuing entities by the issuer for which the consolidated financial statement is filed.</i>				

Schedule G. Capital Stock

	2022	2021
Common stock:		
Authorized - ₱1 par value	₱2,100,000,000	₱2,100,000,000
Issued and outstanding	₱1,068,393,223	₱1,068,393,223
Preferred stock:		
Authorized - ₱1,000 par value	₱200,000,000	₱200,000,000
Issued and outstanding	₱-	₱-



MACAY HOLDINGS, INC. AND SUBSIDIARIES
SUPPLEMENTARY SCHEDULE ON FINANCIAL SOUNDNESS INDICATORS
AS AT DECEMBER 31, 2022

Below are the financial ratios that are relevant to the Group for the years ended December 31, 2022 and 2021:

Financial ratios		2022	2021
Current ratio	$\frac{\text{Current assets}}{\text{Current liabilities}}$	1.89	2.32
Acid test ratio	$\frac{\text{Cash and receivables}}{\text{current liabilities}}$	0.89	0.89
Solvency ratio	$\frac{\text{Net income plus depreciation and amortization}}{\text{Total liabilities}}$	0.25	0.38
Debt-to-equity ratio	$\frac{\text{Total liabilities}^*}{\text{Total equity}}$	0.43	0.29
Asset-to-equity ratio	$\frac{\text{Total asset}}{\text{Total equity}}$	1.43	1.29
Interest rate coverage ratio	$\frac{\text{Net income before interest expense and taxes}}{\text{Interest expense}}$	(0.89)	(4.95)
Return on equity	$\frac{\text{Net income}}{\text{Total equity}}$	(0.01)	(0.03)
Return on asset	$\frac{\text{Net income}}{\text{Total asset}}$	(0.01)	(0.02)
Net profit margin ratio	$\frac{\text{Net income}}{\text{Total revenue}}$	(0.01)	(0.02)

**Including both total current and noncurrent liabilities*

